

(AM)-KGB-FM San Diego, and KKS-FM and KDFC-AM-FM San Francisco
Facilities: 106.9 mhz, 100 kw, ant. 820 ft.

Format: Soft adult contemporary
Broker: Star Media Group (seller)

KBZT(FM) San Diego

Price: \$25 million for stock

Buyer: Jefferson-Pilot Corp., Greensboro, N.C. (David A. Stonecipher, president); owns KSON-AM-FM San Diego; KYGO-AM-FM Denver and KWMX-AM-FM Lakewood, Colo.; WLYF-FM Miami and WMRZ(AM) South Miami; WQXI(AM) Atlanta and WSTR-FM Smyrna, Ga.; WBT-TV and WBT-AM-FM Charlotte, N.C.; WCSC-TV Charleston, S.C., and WWBT-TV Richmond, Va.; is buying WMXJ-FM Pompano Beach, Fla.
Seller: Anaheim Broadcasting Corp., San Diego (Timothy R. Sullivan, president)

Facilities: 94.9 mhz, 21.8 kw, ant. 710 ft.

Format: Oldies

KRKQ(FM) (formerly KRUU) Boone/Des Moines, Iowa

Price: \$2.35 million

Buyer: Fuller-Jeffrey Broadcasting Cos. Inc. is swapping away this station and KJJY(FM) Ankeny and KKSO-AM Des Moines, Iowa, for WCSO(FM)

Portland and WLPZ(AM) Westbrook, Maine, and WHOM(FM) Mount Washington, N.H. (see combo item, above)

Seller: Radio Ingstad of Iowa Inc., Moorehead, Minn. (James D. Ingstad, president/owner). Ingstad is president/owner of Ingstad Broadcasting Inc., which is buying WQFN (AM) West Fargo, N.D., and KQWB-FM Moorehead, Minn. Ingstad owns KCHA-AM-FM Charles City, KIAQ(FM) Clarion, KLKK (FM) Clear Lake, KGLO(AM)-KIAI-FM Mason City, KCZE-FM New Hampton, KCZY-FM Osage and KTLB-FM Twin Lakes, all Iowa; KNUJ(AM)-KXLP(FM) New Ulm; KRFO-AM-FM Owatonna; KNSG(FM) Springfield; KNUJ-FM Sleepy Eye, KYSM-AM-FM Mankato and KOWO (AM)-KRUE(FM) Waseca, all Minn.; KLXX (AM), KBYZ(FM) and KKCT(FM), all Bismarck, N.D.; and is applying to build FMs at Pillager, Minn., and Bismarck. Ingstad owns KWAD(AM) and KKWS(FM) Wadena, KLIZ-AM-FM and KVBR-AM-FM Brainerd, KLLZ-AM-FM Walker and KNSP(AM) Staples, all Minn.

Facilities: 98.3 mhz, 3 kw, ant. 210 ft.

Format: Young country

WHZT(FM) Mahonet, Ill.

Price: \$900,000 (includes \$290,000 consulting agreement + \$10,000 noncompete agreement)

Buyer: Liberty Radio II Inc., Peoria, Ill. (James D. Glassman, president/85.1% owner); owns WZNF-FM and WQOB(FM) Rantoul, Ill. Glassman owns 95% of WIRL(AM)-WSWT-FM Peoria, Ill., and 92.5% of WTAO-FM Murphysboro, Ill.

Seller: Odyssey Broadcasting Inc., San Luis Obispo, Calif. (Gerald Mason, principal); no other broadcast interests

Facilities: 105.9 mhz, 1.25 kw, ant. 512 ft.

Format: Current rock

Broker: Media Services Group Inc.

RADIO: AM

WURD(AM) Philadelphia

Price: \$1.57 million

Buyer: Mega Broadcasting Corp., Englewood Cliffs, N.J. (Alfredo Alonso, president/owner); no other broadcast interests

Seller: Philadelphia Christian Radio Inc., Norfolk, Va. (Bishop L.E. Willis Sr., president). Willis owns Willis Broadcasting Corp. (For complete list of holdings see "Changing Hands," June 10.) Willis owns WURD (AM) Philadelphia and is president/owner of Willis Broadcasting Corp. (for holdings see "Changing Hands," July 10).

Facilities: 900 khz, 1 kw day, 42 w night

Format: Gospel; to be Hispanic

KBLV(AM) Bellevue/Seattle, Wash.

Price: \$450,000

Buyer: Personal Achievement Radio Inc., Palo Alto, Calif. (N. John Douglas, president/owner); owns KYPA(AM) (formerly KGFJ) Los Angeles and KWPA (AM) (formerly KTSJ) Pomona, Calif. Douglas also owns KPCC(AM) Pasadena, KECR-FM El Cajon/San Diego, KEST (AM) San Francisco, KSJX(AM) San Jose and KOBQ(AM) Yuba City/Sacramento, all Calif.; WNDZ(AM) Portage, Ind./Chicago, and WVVX(FM) Highland Park/Chicago, Ill.; WBPS(AM) Dedham, Mass./Boston (formerly WBIV); WNJR (AM) Newark, N.J./New York, and KGOL(AM) Humble/Houston, Tex.

Seller: Country Gold Network Inc. (Barbara Geesman, principal). Geesman has interest in KJUN(FM) Eatonville, KENU(AM) Enumclaw, WKYZ (AM) Everett, KTOL(AM) Lacey/Olympia and KJUN(AM) Puyallup/Tacoma, all Wash.

Facilities: 1540 khz, 5 kw

Format: Country gold

Broker: Montcalm Brokerage

—Compiled by Elizabeth A. Rathbun

Big deals

The following station-sale applications were made public last week by the FCC:

■ Ten TV and 31 radio stations are involved in the merger of River City Broadcasting LP into Sinclair Broadcast Group Inc. (Note: All stations involved have not yet been submitted to FCC.) Price: \$1.2 billion. Broker: Communications Equity Associates Inc.

■ **WALA-TV Mobile, Ala.; KHON-TV Honolulu and satellites KHAU-TV Hilo and KAIL-TV Wailuku, all Hawaii; WVUE(TV) New Orleans, and WLUK-TV Green Bay, Wis.** Price: \$210 million (merger). Buyer: Silver King Communications Inc., St. Petersburg, Fla. (Barry Diller, owner; Liberty Media Corp./Tele-Communications Inc., sole nonattributable shareholder); owns KHSC-TV Ontario, Calif.; WYHS-TV Hollywood and WHBS-TV Tampa, Fla.; WEHS-TV Aurora, Ill.; WSHS-TV Marlborough, Mass.; WHSW-TV Baltimore; WHSE-TV Newark and WHSP-TV Vineland, N.J.; WQHS-TV Cleveland, and KSHS-TV Alvin and KHSX-TV Irving, Tex. Seller: Savoy Pictures Entertainment Inc., New York (Lewis Korman, president/COO). Broker: Gleacher & Co.

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Arcaras get Clear Channel backing

By Elizabeth A. Rathbun

Clear Channel Communications Inc. is backing a father-son radio venture with a twist. Dad is James Arcara, who until April was president of Capital Cities/ABC Radio. Son David Arcara is a Harvard Business School graduate and a broadcaster in his own right.

Together Clear Channel and the Arcaras are forming Radio Enterprises Inc., based in Albany, N.Y. Clear Channel is the majority investor in the new company, the Arcaras say, but they decline to break down the percentages. A Clear Channel spokesperson could not be reached for comment.

Last week, the partners agreed to pay \$7.5 million for WQBK-AM-FM Rensselaer/Albany and WQBJ(FM) Cobleskill/Albany, N.Y. (see "Changing Hands," page 93). Clear Channel operates largely in small to midsize markets such as Albany (the nation's 57th-largest market). The Arcaras also plan to concentrate on small and midsize markets for future acquisitions.

After retiring from ABC Radio this spring, Jim Arcara called Clear Channel President Lowry Mays. Arcara was seeking advice about forming a communications business with his son, David. "I really called Lowry for advice and he said to me, 'Why don't we do this together?'" Arcara recalls.

David Arcara had owned WZRQ(FM) Ballston Spa/Schenectady/Albany since 1992, and had been working to acquire WQBK-AM-FM and WQBJ for the past two and a half years. When Jim Arcara left ABC, David Arcara says he told his dad: "I think QBK is now ripe."

As for Clear Channel's involvement, "We had identified this acquisition and had a plan to continue acquiring stations, and Clear Channel was interested in it," David Arcara says. "We're fortunate that Clear Channel wanted to participate."

Father and son agree that despite the high prices and breakneck pace of radio-station sales, there's room for new businesses like theirs.

"It's a good time to buy if you can find opportunities where you can create some dominance within a demographic," David Arcara says. Throw in the help of a "good strategic partner" such as Clear Channel to help make the buy and "it makes sense."

"This is a very difficult time to buy," Jim Arcara says. "The market's inflated and it's pricey." He isn't too happy with the cash-flow multiple paid for the stations—a little more than 10—but prices should ease. "Everything is cyclical," he notes. Also, his son knows the market well, and there is room for improvement at the stations, he says.

Meanwhile, Arcara is having "as much fun as I've ever had," he says. "This is the most excit-

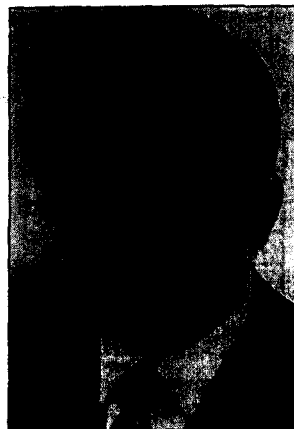
ing time in the radio industry." And although a few key players eventually will control all the radio markets, he says, there will be room for broadcasters who don't run mega-groups: "There's always opportunities for people, particularly entrepreneurs."

And the chance to work so closely with his son is "a dream come true." While Jim Arcara remains in New York City, he talks to David at least three times a day, he says. And the family is at work on the third generation of broadcasters: They'll be putting David's 4 1/2-month-old son to work in the mailroom any day now, Jim Arcara jokes.

More second-quarter news

■ **American Radio Systems'** second-quarter results show net revenue growth of 53.4% compared with the second quarter of 1995. Revenue increased to \$37.8 million from \$24.7 million. Looking at the first six months of the year, revenue rose from \$44.5 million to \$61.4 million, a 38% increase. Broadcast cash flow rose 39% in the second quarter, to \$10.7 million. ARS Chairman Steve Dodge attributes the results to station acquisitions and improved operation in almost all the company's markets. Net income and operating profit were not disclosed.

■ **Granite Broadcasting Inc.'s** net income was down slightly in the second quarter of this year compared with the same period in 1995. Income fell \$912,000, from \$2.722 million to \$1.81 million. For the first six months of the year, the New York-based TV



James Arcara and his son are buying an AM-FM in New York State with backing from Clear Channel.

operator lost \$1.645 million, compared with income of \$1.889 million in the first six months of 1995. Granite, however, saw a 50% increase in net revenue and a 58% increase in broadcast cash flow in the second quarter. Meanwhile, station operating expenses were up 43%, to \$17 million, in the second quarter and up 55%, to \$34.5 million, for the year. Some \$4.6 million of the second-quarter operating expenses reflects the

1995 acquisitions of WKBW-TV Buffalo, N.Y., and WWMT-TV Kalamazoo, Mich. Other costs came from the launch of a news operation at KEYE-TV Austin, Tex., and higher programming expenses, Granite says. ■

Changing Hands

The week's tabulation of station sales

COMBOS

KXOA-AM-FM and KQPT(FM) Sacramento and KOQO(AM) Clovis/Fresno-KOQO-FM Fresno, Calif.

Price: \$56 million (\$50 million for Sacramento stations; \$6 million for Fresno)

Buyer: American Radio Systems, Boston (Steven B. Dodge, chairman); is buying KKDJ(FM), KMJ(AM)-KSKS(FM), KNAX-FM and KRBT(FM), all Fresno, and KCTC(AM)-KYM(AM) and KSTE(AM) Rancho Cordova/Sacramento and KSSJ-FM Shingle Springs/Sacramento; owns WZMX(FM), WRCH-FM, WNEZ(AM) and WTIC-AM-FM, all Hartford, Conn.; WIRK-FM, WKGR-FM and WBZT(AM) West Palm Beach, Fla.; WRKO(AM)-WBMX(FM), WEEI(AM) and WEGQ-FM Boston; WMBD(AM)-WQSR-FM Baltimore; WYRK-FM, WJYE-FM and WECK(AM) Buffalo, and WCMF-FM and WRMM-AM-FM Rochester, N.Y., and WMMX-FM, WTUE-FM and WONE(AM) Dayton, Ohio; also is buying KSJO(FM) San Jose and KUFX(FM) Gilroy/San Jose, Calif.; WEAT-AM-FM West Palm Beach and WOLL-FM Rivera Beach/West Palm Beach, Fla.; WQRS-FM Detroit; WBGR(AM) Balti-

more; WWTM(AM)-WAAF(FM) Worcester/Boston, Mass. (see item, below); KFAB(AM)-KGOR(FM) Omaha; KMZQ-FM and KJMJ(FM) Henderson/Las Vegas and KXNO(AM) and KVEG(AM) North Las Vegas; KFBI(FM) Pahrump/Las Vegas and KLUC-FM Las Vegas; WSJZ-FM Buffalo, and WHAM(AM)-WVOR-FM, WPXY-FM and WHTK(AM) Rochester, N.Y.; KDBX(FM) Banks/Portland, KBBT(AM)-KUFO(FM) and KUPL-FM Portland and KKJZ(FM) Lake Oswego/Portland, all Ore., and WFLN-FM Philadelphia; has option to buy WBLK-FM Buffalo, and KKMJ-FM/KJCE(AM) Austin and KPTY(FM) Luling/Austin, Tex.

Sellers: ■ KXOA-AM-FM, KQPT: Brown Broadcasting Co., Los Angeles (Phil Melrose, president); owns KKSF-FM and KDFC-AM-FM San Francisco; is selling KPOP(AM)-KGB-FM San Diego (see item, below) and KRWM(FM) Bremerton/Seattle, Wash. ■ KOQO-AM-FM: D&V Equinox XX LP, Fresno (Dwight Casey, president); no other broadcast interests

Facilities: KXOA(AM): 1470 khz, 5 kw day, 1 kw night; KXOA-FM: 107.9 mhz, 50 kw, ant. 403 ft.; KQPT: 100.5 mhz, 115 w, ant. 380 ft.; KOQO(AM): 790 khz, 5 kw day, 2.5 kw night; KOQO-FM: 101.9 mhz, 2.25 w, ant. 1,948 ft.

Format: KXOA(AM): oldies; KXOA-FM: rock 'n' roll oldies; KQPT: album alternative; KOQO-AM-FM: Spanish

Broker: Sacramento: Media Venture Partners; Fresno: W. John Grandy Radio Brokers (seller)

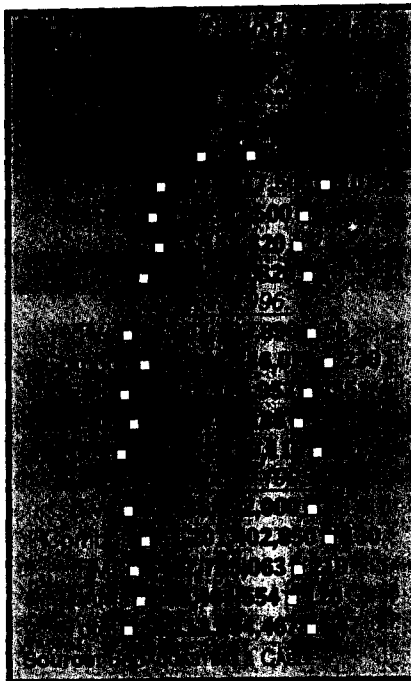
KPOP(AM)-KGB-FM San Diego

Price: \$50 million

Buyer: Nationwide Communications Inc., Columbus, Ohio (Steve Berger, president); is buying KFSD-FM San Diego; owns KVRV(FM) Mesa/Phoenix, Ariz.; WPOC(FM) Baltimore; KXNO(AM) North Las Vegas-KLUC-FM Las Vegas; WGAR-FM Cleveland; WCOL-AM-FM and WNCI(FM) Columbus; KDMX(FM) Dallas and KHMV(FM) Houston; also is buying KSGS(AM) [formerly KJJO(AM)]-KMJZ-FM St. Louis Park/Minneapolis/St. Paul, Minn.; is selling KXNO-AM North Las Vegas-KLUC-FM Las Vegas; is swapping WOMX-FM Orlando, Fla., plus \$43.5 million for WMJI(FM) and WMMS(FM) Cleveland; is swapping KISW(FM) Seattle plus \$12.5 million for right to acquire KTBZ(FM) Lake Jackson/Houston, Tex.

Seller: Brown Broadcasting Co., Los Angeles (Phil Melrose, president); is selling KXOA-AM-FM and KQPT-FM Sacramento (see item, above)

Facilities: AM: 1360 khz, 5 kw day, 1 kw night; FM: 101.5 mhz, 50 kw, ant. 500 ft.



Format: AM: nostalgic; FM: classic rock
Broker: Gary Stevens & Co. (buyer)

WWTM(AM)-WAAF(FM) Worcester/Boston, Mass.

Price: \$24.8 million

Buyer: American Radio Systems, Boston (Steven B. Dodge, chairman); owns WRKO(AM)-WBMX(FM), WEEI-AM and WEGQ-FM Boston; is buying KXOA-AM-FM and KQPT(FM) Sacramento and KOQO(AM) Clovis/Fresno-KOQO-FM Fresno, Calif. (see item, above)

Seller: Zapis Communications, Cleveland (Xenophon Zapis, president); owns WJMO(AM), WZAK(FM) and WZJM(FM) all Cleveland and WICT(FM) and WRKU(FM) Youngstown, Ohio, and WRQQ(AM) Farrell, Pa.

Facilities: AM: 1440 khz, 5 kw; FM: 107.3 mhz, 18.6 kw, ant. 820 ft.

Format: AM: sports; FM: AOR

Broker: Star Media Group (seller)

WSPB(AM)-WSRZ-FM Sarasota and WYNF(FM) Coral Cove/Sarasota, Fla.

Price: \$12.5 million plus assumption of contracts

Buyer: Jacor Communications Inc., Cincinnati (Benjamin L. Homel, president; Zell/Chilmark Fund LP, 70% owner); owns the following Florida stations: WJGR(AM)-WQIK-FM and WZAZ(AM) Jacksonville, WJBT(FM) Green Cove Springs/Jacksonville and WSOL-FM Brunswick, Ga./Jacksonville; and WBRD(AM) Palmetto-WDUV(FM) Bradenton/Tampa and WFLA(AM)-WFLZ(FM) Tampa. Jacor also owns KHTS-FM San Diego and XTRA-AM-FM Tijuana, Mexico/San Diego; KBPI(FM), KOA(AM)-KRFK(FM) and KHOW

(AM)-KHHH(FM), all Denver, and KBCO-AM-FM Boulder/Denver and KTLK(AM) Thornton/Denver; WGST(AM)-WPCH(FM) Atlanta; KATZ(AM)-KMJM(FM) St. Louis and KNJZ-FM Alton, Ill./St. Louis; WCKY(AM), WOFX(FM) and WLW(AM)-WEBN(FM), all Cincinnati, and WSPD(AM) and WVKF(FM) Toledo and WRVF-FM Beavercreek/Toledo, Ohio, and WWST-FM and WMYU-FM Knoxville, Tenn.; is buying WAMR(AM)-WCTQ(FM) Venice, Fla.; WLAP(AM)-WMXL(FM) Lexington and WWYC-FM Winchester, Ky., and WIOT(AM) (formerly WCWA)-WIOT-FM Toledo, Ohio; has LMA with WGST-FM Atlanta. ■ Jacor also is buying Citicasters Inc., which owns KOPA(AM)-KSLX(FM) Scottsdale/Phoenix; KSEG(FM) Sacramento and KRQO(FM) Roseville/Sacramento, Calif.; WXTB(FM) Clearwater/Tampa, WTTT(FM) New Port Richey/Tampa and WTSP-TV St. Petersburg/Tampa, Fla.; WKLS-FM Atlanta; WDAF(AM)-KYYS(FM) Kansas City, Mo.; WKRC-TV, WKRQ(FM) and WWNK(FM) Cincinnati and WTVN(AM)-WLWQ(FM) Columbus, Ohio, and KEX(AM)-KKRZ(FM) Portland and KKCW(FM) Beaverton/Portland.

Seller: New Wave Communications LP, Asbury Park, N.J. (John Ferrari, president; D&F Broadcasting Inc., general partner); owns KROD(AM)-KLAQ(FM) and KSII-FM (formerly KAMZ-FM) El Paso; is selling WJLK-AM-FM Asbury Park and WQNJ(FM) Ocean Acres, N.J.

Facilities: AM: 1450 khz, 1 kw; FM: 106.3 mhz, 3.6 kw, ant. 259.2 ft.; WYNF: 107.9 mhz, 50 kw, ant. 500 ft.

Format: AM: classical; FM: oldies; WYNF: rock classics

Broker: Jorgenson Broadcast Brokerage (buyer); Blackburn & Co. (seller)

WSOK(AM)-WAEV(FM) Savannah and WLVH(FM) Hardeeville, S.C./Savannah, Ga.

Price: \$11 million

Buyer: Patterson Broadcasting Inc., Atlanta (James W. Wesley Jr., president); owns WCHY-AM-FM Savannah and WYKZ(FM) Beaufort/Savannah; WXBW-FM Milton/Pensacola, Fla.; KKTR(AM)-KBOS-FM Fresno and KRZR-FM Hanford/Fresno, Calif.; KSSK-AM-FM Honolulu and KUCC-FM Pearl City/Honolulu; WELL-AM-FM, WBCK(AM) and WWKN(AM)-WBXX-FM, all Battle Creek, WRCV(AM), WGRD-FM and WLHT-FM Grand Rapids and WRCC(FM) Marshall, all Mich.; KCBN(AM)-KRNO(FM) Reno and KWNZ(FM) Carson City/Reno, and WIPJ(AM) (formerly WEEY)-WODE-FM Easton/Allentown and WTCY(AM)-WWNK-FM Harrisburg, Pa.; is

Continues on page 93

1311) for TV on ch. 23, ERP 2,630 kw visual, ant. 119.9 m., 2.5 km E of US Hwy 201, Vassalboro, Me. Rogow has a 50% interest in applications for TVs in Bishop, Calif.; Jackson, Miss.; Arcade, N.Y.; Douglas and Holbrook, Ariz.; Spokane, Wash., and Minden, La. July 10

Bay City, Mich. (BPCT-960710KZ)—Vista Communications Inc. (John D. Stebbins, president/owner, P.O. Box 30, Lake Forest, IL 60045) for TV on ch. 61, ERP 5,000 kw, ant. 608.6 m., Barry Rd., .8 km N of Tyler Rd. July 10

Jackson, Miss. (BPCT-960710KU)—Natchez Trace Broadcasting Co. (Lawrence Rogow, president/50% owner, 6611 Santa Monica Blvd., Los Angeles, CA 90038-1311) for TV on ch. 51, ERP 5,000 kw, ant. 228.4 m., 207 W. Hargon St., Canton. Rogow has 50% interest in application for TV in Bishop, Calif.; Waterville, Me.; Arcade, N.Y.; Douglas and Holbrook, Ariz.; Spokane, Wash., and Minden, La. July 7

Jackson, Miss. (BPCT-960710KY)—KB Communications Corp. (W.W. Keen Butcher, president/owner, 8811 Towanda St., Philadelphia, PA 19118) for TV on ch. 51, ERP 5,000 kw visual, ant. 554 m., .8 km SE of SR 43, 7 km NE of Sharon, Miss. KB has applied for TVs in El Dorado, Ark., and Warren, Miss. July 10

Jackson, Miss. (BPCT-960711LI)—Edward I. St. Pe (916 Foley St., Jackson, MS 39205) for TV on ch. 51, ERP 5,000 kw, ant. 146 m., Hwy 55, 1.6 km WNW of Sloan, Miss. July 11

Senatobia, Miss. (BPET-960716KF)—Family Educational Broadcasting Inc. (Douglas Sehlidahl, director, 109 Oak, Huxley, IA 50124) for noncommercial educational TV on ch. 34, ERP 138 kw visual, ant. 195 m., 1060 Roberson Rd. W, Hernando, Miss. Family has applied for TVs in Des Moines and Ames, Iowa, and Senatobia, Miss. Sehlidahl has 40% interest in CP for FM in Madrid and 50% interest in application for TV in Newton, Iowa. July 16

Warren, Miss. (BPCT-960710KV)—KB Communications Corp. (W.W. Keen Butcher, pres-

ident/owner, 8811 Towanda St., Philadelphia, PA 19118) for TV on ch. 35, ERP 5,000 kw visual, ant. 316 m., .6 km W of US-80, 2 km NW of Tallulah, La. KB has applied for TVs in El Dorado, Ark., and Jackson, Miss. July 10

Roswell, N.M. (BPCT-960712KM)—Ramar Communications Inc. (Ray Moran, president/51% owner, Box 3757, 9800 University Ave., Lubbock, TX 79452) for TV on ch. 21, ERP 5,000 kw visual, ant. 231.1 m., Comanche Hill, 1.5 km E of Pecos River bridge, .5n km N of US 380. Ramar owns KJTV(TV) and KXTQ-AM-FM Lubbock, Tex., has CP for TV in Albuquerque, N.M., and has applied for TVs on ch. 60, Dothan, Ala., ch. 33, Durango, Colo., and ch. 15, Abilene, Tex. July 12

Santa Fe, N.M. (BPET-960709KQ)—Global Education Development Inc. (George D. Sebastian, president, 1546 Catron SE, Albuquerque, NM 87123) for noncommercial TV on ch. 9, ERP 260 kw visual, ant. 611 m., No Name Mtn. E of Jemez Springs, N.M. Global Education has applied for noncommercial TVs on ch. 43, Coolidge, Ariz., ch. 20, Durango, Colo.; ch. 43, Des Moines and ch. 34, Ames, Iowa and ch. 34, Senatobia, Miss. Sebastian has 50% interest in application for TV on ch. 39, Newton, Iowa. July 9

Bismarck, N.D. (BPCT-960711LF)—KT Broadcasting Inc. (John D. Tupper, president/owner, 183 Haviland Rd., Ridgefield, CT 06877) for TV on ch. 26, ERP 1,797 kw, ant. 339 m., 8.5 km E of Saint Anthony, N.D. KT has applied for TVs in Gosnell, Ark.; Arcade, N.Y.; Spokane, Wash.; Provo, Utah; Norman, Okla., and Minot, N.D. Tupper owns 40% of wxxv-TV Gulfport, Miss., and 53% of wvgv-TV Lewisburg, W.Va. July 11

Minot, N.D. (BPCT-960711LH)—KT Broadcasting Inc. (John D. Tupper, president/owner, 183 Haviland Rd., Ridgefield, CT 06877) for TV on ch. 24, ERP 1,834 kw, ant. 253 m., 7.5 km NNW of intersection of U.S. Hwy 83 and Hwy 23, Minot. KT has applied for TVs in Gosnell, Ark.; Arcade, N.Y.; Spokane, Wash.; Provo, Utah; Norman, Okla., and Bismarck, N.D. Tupper owns 40% of wxxv-TV Gulfport, Miss., and 53% of wvgv-TV Lewisburg, W.Va. July 11

Norman, Okla. (BPCT-960711LE)—KT Broadcasting Inc. (John D. Tupper, president/owner, 183 Haviland Rd., Ridgefield, CT 06877) for TV on ch. 46, ERP 5,000 kw, ant. 444 m. KT has applied for TVs in Gosnell, Ark.; Arcade, N.Y.; Spokane, Wash.; Provo, Utah, and Bismarck and Minot, N.D. Tupper owns 40% of wxxv-TV Gulfport, Miss., and 53% of wvgv-TV Lewisburg, W.Va. July 11

Price, Utah (BPET-960703KK)—University of Utah (James S. Jardine, chairman, 101 Wasatch Dr., Salt Lake City, UT 84112) for noncommercial educational TV on ch. 15, ERP 6.49 kw visual, ant. -69 m. The university owns KUED(TV) ch. 7 and KUER(FM) Salt Lake City, and has applied for TVs on ch. 22, Logan, ch. 19, Richfield, ch. 8, St. George, and ch. 17, Vernal, all Utah. July 3

Richfield, Utah (BPET-960627KW)—University of Utah (James S. Jardine, chairman, 101 Wasatch Dr., Salt Lake City, UT 84112) for noncommercial educational TV on ch. 19, ERP 1.21 kw visual, ant. 441 m., 5.6 km E of Monroe, Utah. The university owns KUED (TV) ch. 7 and KUER(FM) Salt Lake City, and has applied for TVs on ch. 22, Logan, ch. 15, Price, ch. 8, St. George, and ch. 17, Vernal, all Utah. June 27

St. George, Utah (BPET-960507KK)—University of Utah (James S. Jardine, chairman, 101 Wasatch Dr., Salt Lake City, UT 84112) for noncommercial educational TV on ch. 18, ERP 6.35 kw visual, ant. -55 m., SE edge of city. The university owns KUED(TV) ch. 7 and KUER(FM) Salt Lake City, and has applied for TVs on ch. 22, Logan, ch. 19, Richfield, ch. 15, Price and ch. 17, Vernal, all Utah. July 7

Vernal, Utah (BPET-960705KJ)—University of Utah (James S. Jardine, chairman, 101 Wasatch Dr., Salt Lake City, UT 84112) for noncommercial educational TV on ch. 17, ERP 6.21 kw visual, ant. -120 m., Utah State University campus multimedia building, Logan. The university owns KUED(TV) ch. 7 and KUER(FM) Salt Lake City, and has applied for TVs on ch. 22, Logan, ch. 19, Richfield, ch. 15, Price and ch. 8, St. George, all Utah. July 5

—Compiled by Jessica Sandin

Changing Hands

Continued from page 39

buying WWSF(FM) Pensacola, Fla.; KIKI-AM-FM and KHVH(AM)-KKLV-FM Honolulu; WCVS-FM Virden and WFMB-AM-FM Springfield, Ill., and WYKZ(FM) Beaufort, S.C.; is selling KTHT(FM) Fresno, Calif.

Seller: Southeastern Broadcasting Co., Austin, Tex. (Thomas C. Birch, president); has interest in KLBJ-AM-FM Austin, KHHT(FM) Killeen, KWTX-TV-AM-FM Waco and KBTX-TV Bryan, all Tex. Birch also is 80% owner of Opus Media Group Inc., which owns WKXI-AM-FM, WJMI-FM and WOAD-AM Jackson, Miss., and KMYV(FM) Monroe, La. Birch also is 70% owner of

Emerald Coast Communications Inc., which owns WWAV(FM) Santa Rosa Beach, Fla.

Facilities: WSOK: 1230 khz, 1 kw; WAEV: 97.3 mhz, 100 kw, ant. 1,000 ft.; WLVI: 101.1 mhz, 50 kw, ant. 476 ft.

Formats: WSOK: black; WAEV: adult contemporary; WLVI: adult urban contemporary

Broker: Media Services Group Inc.

WQBK-AM-FM Rensselaer/Albany and WQBJ(FM) Cobleskill/Albany, N.Y.

Price: \$7.5 million

Buyer: Radio Enterprises Inc., Albany (Clear Channel Communications Inc., majority owner; minority owners David Arcara, president, and James Arcara, chairman); owns WZRQ(FM) Ballston Spa/Schenectady/Albany, N.Y.

Seller: Maximum Media Inc., Phila-

delphia (Joe Weiss, president); no other broadcast interests

Facilities: AM: 1300 khz, 5 kw; FM: 103.9 mhz, 6 kw, ant. 302 ft.; WQBJ-FM: 103.5 mhz, 50 kw, ant. 492 ft.

Format: AM: news/talk; FM: classic rock; WQBJ: adult contemporary

Broker: Blackburn & Co. Inc.

KGIR(AM) (formerly KCGQ) Cape Girardeau-KCGQ-FM Gordonville/Cape Girardeau, Mo.

Price: \$1.35 million

Buyer: Zimmer Broadcasting, Cape Girardeau, Mo. (Jerome R. Zimmer, president/owner); owns WOZ-FM Harrisburg, Ill.; is buying WCIL-AM-FM Carbondale, Ill. Jerome Zimmer is 25% owner of KTGR(AM)-KCMQ(FM) Columbia and KCLR-FM Boonville/Columbia, KZIM(AM)-KEZS-FM Cape

Girardeau, KSIM(AM) Sikeston, and KWOC(AM)-KKLR-FM Poplar Bluff, all Mo.; 20% owner of WKBO(AM) St. Louis-WKBO-FM Jerseyville, Ill./St. Louis and WKXX(FM) Granite City, Ill./St. Louis; is buying 25% of KJEZ(FM) Poplar Bluff, Mo.

Seller: Target Media Inc., Cape Girardeau (Thomas P. Stine, president); no other broadcast interests

Facilities: AM: 1220 khz, 250 w day, 140 w night; FM: 99.3 mhz, 4.2 kw, ant. 390 ft.

Format: AM: sports; FM: rock/AOR
Broker: Media Services Group Inc.

WPTX(AM)-WMDM-FM Lexington Park, Md.

Price: \$800,000 for stock

Buyer: Stephen J. Garchik, McLean, Va.; no other broadcast interests

Seller: Emmet Broadcasting Co. Inc., Leesburg, Va. (Grenville T. Emmet III, principal); owns WAGE(AM) Leesburg

Facilities: AM: 920 khz, 5 kw day, 1 kw night; FM: 97.7 mhz, 3 kw, ant. 273 ft.

Format: Both country

Broker: Media Services Group Inc.; Snowden Associates

50% OF KKID(AM)-KKUZ-FM Sallisaw, Okla.

Price: \$187,500 in assumption of obligations for stock in Teddy Bear Communications Inc.

Buyer: Ted L. Hite Sr., Fort Smith, Ark. (before deal, 50% owner; after, majority owner). Hite is president of Teddy Bear, which is selling WZZS-FM Zolfo Springs, Fla.

Seller: Michael F. Dallett V, Wauchula, Fla. (before deal, 50% owner, after, 0%); owns 50% (with Hite) of Sebastian Broadcasting Inc., which has applied to build FM at Sebastian, Fla.

Facilities: AM: 1560 khz, 250 w day; FM: 95.9 mhz, 30 kw, ant. 600 ft.

Format: Both C&W

WHGC(AM)-WQXJ(FM) Clayton, Ga.

Price: \$180,000

Buyer: Chase Broadcasting Inc., Lawrenceville, Ga. (Gordon Van Mol, president/owner); no other broadcast interests

Seller: Turner-Rabun Radio Inc., Clayton (Richard J. Turner Jr., president); no other broadcast interests

Facilities: AM: 1370 khz, 2.5 kw day; FM: 104.1 mhz, 480 w, ant. 817 ft.

Format: AM: gospel; FM: lite adult contemporary

RADIO: FM

KVVA-FM Apache Junction/Phoenix

Price: \$8.55 million (at auction)

Buyer: Z Spanish Radio Network Inc.,

Cameron Park, Calif. (Amador S. Bustos, president/72.15% joint owner with wife/secretary Rosalie L.; Douglas Broadcasting Inc., 15.1% owner); owns KZLZ(FM) Kearny/Tucson and KZNO(FM) Nogales, Ariz.; KZSF(FM) Alameda, KHOT(AM)-KZFO(FM) Madera, KZSA(FM) Placerville and KZWC(FM) Walnut Creek, all Calif.; is buying KSUV-FM McFarland, KORV(AM)-KEWE(FM) Oroville, KZBA(FM) Shafter and KZSJ(AM) San Martin, all Calif.; WABT(FM) Dundee/Chicago and WWJY(FM) Crown Point, Ind./Chicago, and WBUS(FM) Kankakee, Ill.; has LMA/option to purchase with KZMS(FM) Patterson, Calif.; operates La Zeta radio network. Amador Bustos has applied to build FM at Longmont, Colo., and owns 20% of company that has applied to build FM at Sacramento, Calif.

Seller: American Broadcasting Systems, Hutchinson, Kan. (Tim Shaffer, Tom Kearney, principals); owns KRKM(FM) Kremmling, KRKY(AM) Grandby and KSKE-AM-FM Vail, all Colo.; is selling KVVA(AM) Phoenix (see item, below)

Facilities: 107.1 mhz, 2.5 kw, ant. 405 ft.

Format: Spanish

WBOQ(FM) Gloucester, Mass.

Price: \$3.75 million (includes \$500,000 noncompete and consultation agreements)

Buyer: Marlin Broadcasting Inc., Boston (Howard "Woody" Tanger, president/74% owner/brother of seller's president and secretary of seller's general partner); owns WTMJ(FM) Miami

Seller: Southfield Communications LP, North Beverly, Mass. (Douglas H. Tanger, president; Bach Communications Corp., general partner; Douglas Tanger, president/80% owner); no other broadcast interests

Facilities: 104.9 mhz, 1.5 kw, ant. 446 ft.

Format: Classical

WWHP(FM) (formerly WEZO) Farmer City, Ill.

Price: \$177,500

Buyer: WMS1 Inc., Springfield, Ill. (Larry A. Williams, president/6.5% owner); no other broadcast interests

Amplification

The brokers for the \$450,000 sale of WZZM(FM) Cornith, N.Y. ("Changing Hands," July 29) were Kozacko Media Services and New England Media Inc.

Seller: Potomac Broadcasting Inc., Farmer City (Sharon C. Johnson, president); no other broadcast interests

Facilities: 98.3 mhz, 3 kw, ant. 300 ft.
Format: C&W

CP for KVPC(FM) San Joaquin, Calif.

Price: \$25,000

Buyer: Lotus Communications Corp., Los Angeles (Howard A. Kalmenson, president); owns KFMA(FM) (formerly KEKO) Green Valley and KTKT(AM)-KLFX(FM) Tucson, Ariz.; KGST(AM) Fresno, KLBN(FM) (formerly KGST) Auberry, KWKW(AM) Los Angeles and KOXR(AM) Oxnard, all Calif.; WTAQ(AM) La Grange and WKGA(AM) Zion, Ill.; KENO(AM)-KOMP(FM) and KORK(AM)-KXPT(FM) Las Vegas, KDOT(FM) (formerly KHIT) and KOZZ-AM-FM Reno, and KHIT(AM) Sun Valley/Reno, all Nev., and KZDC(AM)-KZEP(FM) San Antonio; is buying KRCV(AM) Reno/Las Vegas

Seller: Susan Lundborg, Garden Grove, Calif.

Facilities: 105.5 mhz, 3 kw, ant. 328 ft.

RADIO: AM

KVVA(AM) Phoenix

Price: \$4.9 million (at auction)

Buyer: Pulitzer Broadcasting Co., St. Louis (Ken J. Elkins, president);

owns KTAR(AM)-KKLT(FM) Phoenix; WESH(TV) Daytona Beach, Fla.; KCCI-TV Des Moines, Iowa; WLKY(TV) Louisville, Ky.; WDSU(TV) New Orleans; KETV(TV) Omaha; KOAT-TV Albuquerque and KOCT(TV) Carlsbad, N.M.; WXII(TV) Winston-Salem, N.C.; WGAL(TV) Lancaster, Pa., and WYFF(TV) Greenville, S.C. Pulitzer also owns Arizona Diamondbacks expansion baseball team and the *St. Louis Post-Dispatch* and *Daily Southtown*, Chicago.

Seller: American Broadcasting Systems, Hutchinson, Kan. (Tim Shaffer, Tom Kearney, principals); is selling KVVA(FM) Apache Junction/Phoenix (see item, above)

Facilities: 860 khz, 1 kw

Format: Spanish

KIUL(AM) Garden City, Kan.

Price: \$258,820 (includes \$58,820 noncompete agreement)

Buyer: Dakota Communications Ltd., Pierre, S.D. (Duane D. Butt, president/50% owner); owns KOKK(AM)-KZKK(FM) Huron, S.D.

Seller: Threjay Inc., Garden City (Ronald Isham, president); owns KSKZ(FM) Leoti/Garden City

Facilities: 1240 khz, 1 kw

Format: MOR

—Compiled by Elizabeth A. Rathbun

for a total of about \$206 million. Heftel stock closed last Monday (Aug. 5) at 30 3/8, then rose to a 52-week high of 35 7/8 on Thursday. The offer had been extended at the same time that Clear Channel was negotiating a \$1.3 billion line of credit for future radio and TV acquisitions.

In a suit filed in June in Delaware's Court of Chancery in an effort to stop the tender offer, a shareholder of Spanish radio broadcaster Heftel said the offer price was "substantially below the fair market value of the...stock." Clear Channel called the suit "groundless" in a filing with the Securities & Exchange Commission.

Clear Channel intends to maintain Heftel as an independent, publicly traded company. However, the tender offer gives Clear Channel 63.2% control of Heftel—it had owned 21.3%—and the entire board of directors has been replaced by Clear Channel picks. Heftel Chairman Cecil Heftel, for example, is gone; Clear Channel President Lowry Mays is in as Heftel president.

Once Tichenor Media System Inc. is merged into the "New Heftel," Clear Channel will own about 43% of

the diluted company.

Earnings (and losses) news

Meredith Corp. closes its fiscal year on June 30 with net earnings of \$54 million, up from a loss of \$6.3 million in 1995.

For the second quarter of this year, earnings jumped 51.7%, to \$15.3 million compared with the same period a year ago.

"All our business groups reported increased operating profits for fiscal 1996," says Chairman Jack D. Rehm. In fact, it was a record year for broadcasting, with revenue up 19.9%, to \$145.9 million, and operating profit growing 24.9%, to \$52.3 million.

Those results reflect a full year of operation for WSMV-TV Nashville, including debt incurred for the January 1995 acquisition, and costs related to the planned introduction of local news WOGX-TV Gainesville, Fla. Improved revenue and profit were reported by KPHO-TV Phoenix; WOFL-TV Orlando, Fla., and KVVU-TV Las Vegas.

Des Moines-based Meredith also publishes books and magazines including *Better Homes and Gardens*. ■

Changing Hands

The week's tabulation of station sales

THIS WEEK	
TVs	\$41,800,000 □ 2
Compos	\$281,189,400 □ 5
FMs	\$3,180,000 □ 6
AMs	\$1,100,000 □ 10
Total	\$77,269,400 □ 23
SAME PERIOD 1995:	
TVs	\$24,000,000 □ 60
Compos	\$97,700,000 □ 235
FMs	\$1,500,000 □ 261
AMs	\$1,400,000 □ 148
Total	\$116,600,000 □ 704
SAME PERIOD 1995:	
TVs	\$2,477,000 □ 81
Compos	\$1,287,000 □ 137
FMs	\$422,000 □ 230
AMs	\$70,000 □ 124
Total	\$4,176,000 □ 572
Source: BROADCASTING & CABLE	

TV

KNVO(TV) McAllen/Brownsville, Tex.

Price: \$24.8 million cash for stock (merger; includes \$50,000 noncompete agreement)

Buyer: Entravision Merger Corp., Los Angeles (chairman Walter F. Ulloa, president Philip C. Wilkinson, each 40.4% owners). Ulloa owns 92.4% of KSTV(TV) Ventura, Calif.

Sellers: LS Communications Ltd. (78% owner), Mundo Vision Broadcasting Co. (20% owner), Larry E. Safir (2% owner), all McAllen

Facilities: Ch. 48, 3,162 kw visual, 316.2 kw aural, ant. 524 ft.

Affiliation: Univision

KETK-TV Jacksonville/Tyler and KLSB-TV Nacogdoches/Tyler, Tex.

Price: \$17.1 million

Buyer: Max Media Properties LLC, Virginia Beach, Va. (John A. Trinder, president); owns KBSI-TV Cape Girardeau, Mo.; KKLZ(FM) Las Vegas; WSYT-TV Syracuse, N.Y.; WJMH(FM) Reidsville/Greensboro and WMOX(FM) Winston-Salem/Greensboro, N.C.; WKEF-TV Dayton, and WEMT-TV Greenville/Tri-Cities, Tenn., and WWDE-FM Hampton/Norfolk and WNVZ(FM) Norfolk, Va.; is buying WQMG-AM-FM Greensboro and WBNU-TV Charleston, S.C., and WFOG(AM) Chesapeake/Norfolk-FM Suffolk/Norfolk and WPTF-FM Virginia Beach/Norfolk, Va.



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of 7,125,000 Shares Class A Common Stock
and

Direct Placement to Eligible Employees of
450,000 Shares Class A Common Stock

June 28, 1996

EDWARDS & ANGELL

served as legal counsel to
The Providence Journal Company
in connection with these transactions

Providence Boston New York Palm Beach Hartford Newark Newport

Broadcasting

(see item, below); has time brokerage agreements with other TVs in Syracuse and Cape Girardeau

Sellers: ■ KETK-TV: Lone Star Broadcasting Inc., Rosemont, Pa. (James M. Buck III, principal); no other broadcast interests ■ KLSB-TV: KLSB Acquisition Corp., Norfolk, Va. (Paul Lucci, president/owner). Lucci owns WDKA-TV Paducah, Ky.

Facilities: KETK-TV: ch. 56, 5,000 kw visual, 500 kw aural, ant. 1,583 ft.; KLSB-TV: ch. 19, 229 kw visual, ant. 728 ft.

Affiliations: Both NBC

COMBOS

KRAK-FM and KHTK(AM)-KNCI(FM) Sacramento, Calif.; **KBEQ-AM-FM (Kan.) and KFKF-FM (Mo.) Kansas City; KFNS(AM)-KEZK-FM, KSD-AM-FM and KYKY(FM)** St. Louis; **WSOC-FM and WSSS(FM)** Charlotte, N.C.; **WBZZ(FM) and WZPT(FM)** Pittsburgh; **WIOQ(FM) and WUSL(FM)** Philadelphia, and **KRPM(AM) (formerly KING), KYCW(FM), KMPS-AM-FM and KZOK-FM** Seattle and **KBKS(FM) (formerly KCIN)** Tacoma/Seattle, Wash.

Price: \$655 million (merger)

Buyer: American Radio Systems, Boston (Steven B. Dodge, chairman); owns or is buying KKDJ(FM), KMJ(AM)-KSKS(FM), KNAX-FM, KRBT-FM, KOQO(AM)-KOQO(FM) Fresno, KSJO (FM), KUFX(FM) San Jose/San Francisco and KXOA-AM-FM, KQPT(FM), KCTC(AM)-KYM(AM), KSSJ-FM, KMJI (FM), KSFM(FM) Sacramento, all Calif.; WZMX(FM), WRCH-FM, WNEZ(AM), WTIC-AM-FM Hartford, Conn.; WIRK-FM, WKGR-FM, WBZT (AM), WEAT-AM-FM, WOLL-FM, WPBZ-FM and WSTU(AM)-WHLT-FM West Palm Beach, Fla.; WBMD(AM)-WQSR-FM, WBGR(AM) Baltimore; WRKO(AM)-WBMX(FM), WEEI(AM), WEGQ-FM, WWTM (AM)-WAAF(FM) Boston; KFAB(AM)-KGOR (FM) Omaha; KMZQ-FM, KMXB-FM, KXNO(AM)-KLUC-FM, KVEG(AM), KFB(AM) Las Vegas; WYRK-FM, WJYE-FM, WECK-AM, WSJZ-

FM, WBLK-FM Buffalo and WCMF-FM, WCMF(AM) (formerly WRMM), WRMM-FM, WHAM(AM)-WVOR-FM, WPXY-FM, WHTK(AM), WNVE-FM (under joint sales agreement) Rochester, N.Y.; WMMX-FM, WTUE-FM, WONE(AM), WXEG-FM, WLQT-FM and WDOL-FM Dayton, Ohio; KDBX(FM), KBBT(AM)-KUFO(FM), KUPL-FM, KKJZ(FM) Portland, Ore., and KJCE (AM)-KKMJ-FM, KAMX(FM) (formerly KPTY) Austin, Tex.

Seller: EZ Communications, Fairfax, Va. (Alan Box, president); is swapping away WBYU(AM)-WEZB(FM) and WRNO(FM) New Orleans

Facilities: KRAK-FM: 98.5 mhz, 50 kw, ant. 500 ft.; KHTK: 1140 khz, 50 kw; KNCI: 105.1 mhz, 50 kw, ant. 500 ft.; KBEQ(AM): 1030 khz, 1 kw day, 500 w night; KBEQ-FM: 104.3 mhz, 100 kw, ant. 987 ft.; KFKF-FM: 94.1 mhz, 100 kw, ant. 994 ft.; KFNS: 590 khz, 1 kw; KEZK-FM: 102.5 mhz, 100 kw, ant. 1,026 ft.; KSD(AM): 550 khz, 5 kw; KSD-FM: 93.7 mhz, 100 kw, ant. 859 ft.; KYKY: 98.1 mhz, 90 kw, ant. 1,027 ft.; WSOC-FM: 103.7 mhz, 100 kw, ant. 1,040 ft.; WSSS: 104.7 mhz, 96 kw, ant. 1,210 ft.; WBZZ: 93.7 mhz, 41 kw, ant. 550 ft.; WZPT: 100.7 mhz, 17 kw, ant. 850 ft.; WIOQ: 102.1 mhz, 27 kw, ant. 669 ft.; WUSL: 98.9 mhz, 18 kw, ant. 830 ft.; KRPM: 1090 khz, 50 kw; KYCW: 96.5 mhz, 100 kw, ant. 1,223 ft.; KMPS(AM): 1300 khz, 5 kw; KMPS-FM: 94.1 mhz, 57 kw, ant. 2,342 ft.; KZOK-FM: 102.5 mhz, 100 kw, ant. 1,170 ft.; KBKS: 106.1 mhz, 55 kw, ant. 699 ft.

Format: KRAK-FM: country; KHTK: hot talk; KNCI: country; KBEQ(AM): talk; KBEQ-FM: young country; KFKF-FM: contemporary country; KFNS: sports; KEZK-FM: soft adult contemporary; KSD(AM): country; KSD-FM: classic rock; KYKY: adult contemporary; WSOC-FM: hot new country; WSSS: '70s; WBZZ: top 40; WZPT: country; WIOQ: CHR; WUSL: urban contemporary; KRPM: news; KYCW: young country; KMPS-AM-FM: country; KZOK-

Amplification

New England Media Inc. was the broker of the \$225,000 sale of WIKE(AM) Newport, Vt., from Northeast Kingdom Broadcasting Inc. to Steele Communications Co. ("Changing Hands," June 10). The deal closed July 31.

The final price paid at auction for WUSS(AM) Atlantic City was \$180,000 ("Changing Hands," July 29). The buyer was South Jersey Radio Inc.; broker was Ray Rosenblum.

Correction

The price paid by Monroe-Stephens Broadcasting Inc. for KRPT-AM-FM Anadarko, Okla., was \$500,000 (includes \$50,000 consulting agreement). Broker was R.E. Meador & Associates ("Changing Hands," July 29).

Media General, Inc.,
Stewart Bryan, III,
Chairman and CEO, is
acquiring in a cash merger
Park Acquisitions, Inc.,
for \$710,000,000.

Brian E. Cobb
initiated the transaction
and advised the Sellers.

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FM: classic rock; KBKS: contemporary country

WFOG(AM) (formerly WJQI) Chesapeake/Norfolk-WFOG-FM Suffolk/Norfolk and WPTE-FM (formerly WJQI-FM) Virginia Beach/Norfolk, Va.

Price: \$15.135 million

Buyer: Max Media Properties LLC, Virginia Beach, Va. (John A. Trinder, president); owns WWDE-FM Hampton/Norfolk and WNVZ(FM) Norfolk, Va.; is buying KETK-TV Jacksonville/Tyler, Tex. (for other holdings, see item, above)

Seller: Sunshine Wireless Co. Inc., Fort Lauderdale, Fla. (Dan N. Cohen, president); owns WJQI-AM-FM Norfolk; is selling WQAM(AM) Miami-WKIS-FM Boca Raton/Miami, Fla.

Facilities: AM: 1600 khz, 5 kw; FM: 92.9 mhz, 50 kw, ant. 479 ft.; WPTE-FM: 94.9 mhz, 50 kw, ant. 499 ft.

Format: All adult contemporary

Broker: Blackburn & Co.

WGBF(AM) Evansville, Ind.-WGBF-FM Henderson, Ky., and KOEL-AM-FM Oelwein/Cedar Falls, Iowa

Price: \$9.2 million (\$2.5 million for WGBF-AM-FM [includes \$210,000 non-compete and consulting agreements]; \$6.7 million for KOEL-AM-FM)

Buyer: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president/owner); owns WXXQ(FM) Freeport and WROK(AM)-WZOK(FM) Rockford, Ill.; KORB(FM) Bettendorf, KJOC(AM) Davenport, WXLN(FM) Moline and KBOB(FM) Muscatine, all Iowa; WFOF(AM)-WDZZ(FM) Flint, Mich., and WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM Youngstown, Ohio; is buying WGEN-AM-FM Geneseo, Ill., and KKCV(FM) Cedar Falls, Iowa (see item, below); is selling WFRL(AM) Freeport; has applied to build FM in Frankenmuth, Mich. Warshaw is selling his 21.7% ownership in KPCC(AM) Pasadena, Calif. He is the son of Howard and Miriam Warshaw, co-owners of Alchemy Communications Corp., which owns WRBZ(AM) Raleigh/Durham, N.C.; is selling WKIX-FM Raleigh/Durham.

Sellers: ■ WGBF-AM-FM: Aiken Communication Corp., Henderson (Larry Aiken, president); no other broadcast interests ■ KOEL-AM-FM: Independence Broadcasting Corp., Kenosha, Wis. (Peter Sulick, president); owns WLIP(AM)-WILL(FM) Kenosha; is selling KSAL(AM)-KYEZ(FM) Salina, Kan.

Facilities: WGBF(AM): 1280 khz, 5 kw day, 1 kw night; WGBF-FM: 103.1 mhz, 6 kw, ant. 460 ft.; KOEL(AM): 950 khz, 5 kw day, 500 w night; KOEL-FM: 92.3 mhz, 100 kw, ant. 1,000 ft.

Format: WGBF(AM): MOR; WGBF-FM: rock; KOEL(AM): full-service adult contemporary; KOEL-FM: country

Brokers: WGBF-AM-FM: Media Venture Partners (buyer); John Bowen (seller); KOEL-AM-FM: Bergner & Co.

KCRS-AM-FM Midland, Tex.

Price: \$1,004,400

Buyer: Parker Humes Broadcasting Co., Midland (Parker M. Humes, owner). Humes owns 15% of seller.

Seller: Midland Broadcasting Co., Austin, Tex. (Wendell Mayes Jr., 77.5% owner). Mayes owns 82.5% of KAMG(AM)-KVIC-FM Victoria, Tex.; has interest in KLBK-AM-FM Austin and KAJZ(AM) Killeen, Tex.

Facilities: AM: 550 khz, 5 kw day, 1 kw night; FM: 103.3 mhz, 100 kw, ant. 920 ft.

Format: Both news

KCII-AM-FM Washington, Iowa

Price: \$800,000

Buyer: M and H Broadcasting Inc., Knoxville, Iowa (Mel A. Suhr, 50% owner); owns KNIA(AM)-KRLS(FM) Knoxville. Suhr owns 7.4% of KCII-AM-FM.

Seller: Alver Leighton, St. Cloud, Minn.; has interest in KYCK(FM) Crookston, Minn. Leighton is president/85% owner of Leighton Enterprises Inc., which owns KDLM(AM) Detroit Lakes and KNSI(AM)-KCLD(FM) St. Cloud, Minn.; is selling KFGX(FM) (formerly KKDL) Detroit Lakes.

Facilities: AM: 1380 khz, 500 w day; FM: 95.3 mhz, 3 kw, ant. 300 ft.

Format: Both adult contemporary

RADIO: FM

KKCV(FM) Cedar Falls, Iowa

Price: \$3.2 million

Buyer: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president/owner); is buying WGBF(AM) Evansville, Ind.-WGBF-FM Henderson, Ky., and KOEL-AM-FM Oelwein/Cedar Falls, Iowa (see item, above)

Seller: Thin Air Investments Inc. (Diane Winkey, principal)

Facilities: 98.5 mhz, 25 kw, ant. 328 ft.

Format: Country

Broker: Bergner & Co.

KFMG(FM) Pella/Des Moines, Iowa

Price: \$2.7 million

Buyer: Saga Communications Inc., Grosse Pointe Farms, Mich. (Edward K. Christian, president/58% owner); owns KIOA-AM-FM and KRNT(AM)-KSTZ(FM) Des Moines; WIXY(FM) and WLWW(FM) Champaign, WYMG(FM) Jacksonville/Springfield and WQQL(FM) Springfield, all Ill.; KOAM-TV Pittsburg, Kan.; WGAN(AM)-WVGX(FM) and WZAN(AM) Portland and WYNZ(FM) Westbrook, Maine; WAQY(AM) East Longmeadow

and WAQY-FM Springfield, Mass.; WFEA(AM)-WZID(FM) Manchester, N.H.; WVKO(AM)-WSNY(FM) Columbus, Ohio; WNOR-AM-FM Norfolk and WAFX(FM) Suffolk, Va., and WKLB(FM) and WLZR-AM-FM Milwaukee; is buying WPRC(AM)-WWTE-FM Lincoln and WTAX(AM)-WDBR(FM) Springfield, Ill.; WNAX-AM-FM Yankton, S.D./Sioux City, Iowa, and WPOR-AM-FM Portland, Me.

Seller: Intergalactic Communications Inc., Des Moines (Ron Sorenson, president); no other broadcast interests. Note: Intergalactic acquired station for \$1.43 million in 1992.

Facilities: 103.3 mhz, 1 kw, ant. 745 ft.

Format: Adult progressive

Broker: Gary Stevens & Co.

KNCN(FM) Sinton/Corpus Christi, Tex.

Price: \$2.1 million

Buyer: Gulfstar Communications Inc. (John Cullen, president); owns KRYS-AM-FM and KMXR(FM) Corpus Christi (for other holdings see "Changing Hands," June 10)

Seller: Tippie Communications, Austin, Tex. (Henry B. Tippie, president/90% owner); is selling KKLI(FM) Widefield/Colorado Springs, Colo., and KVLV(FM) Edinburg, Tex.

Facilities: 103.7 mhz, 1 kw, ant. 942 ft.

Format: Rock

Broker: Whitley Media

KDEA(FM) New Iberia, La.

Price: \$2 million

Buyer: Powell Broadcasting Co. Inc., Baton Rouge (Nanette N. Kelley, president); is buying KVOL(AM) Lafayette-KVOL-FM Opelousas, La. (see item, below)

Seller: Cajun Consulting Inc., Lafayette, La. (Roger W. Cavaness, president). Cavaness has interest in KLA-AM-FM Tioga, La.; is selling KVOL(AM) Lafayette-KVOL-FM Opelousas (see item, below)

Facilities: 93.7 mhz, 34 kw, ant. 590 ft.

Format: Adult contemporary

WWSF(FM) Andalusia, Ala./Fort Walton Beach, Fla.

Price: \$1.9 million

Buyer: Patterson Broadcasting Inc., Atlanta (James W. Wesley Jr., president); owns WXBW-FM Milton/Pensacola (for other holdings, see "Changing Hands," Aug. 5)

Seller: Affable Inc., Fort Walton Beach, Fla. (Stephen C. Riggs, president); no other broadcast interests

Facilities: 98.1 mhz, 89 kw, ant. 1,090 ft.

Format: Classic rock

KVOL(AM) Lafayette-KVOL-FM Opelousas, La.

Price: \$1.25 million (includes

\$200,000 noncompete agreement)
Buyer: Powell Broadcasting Co. Inc., Baton Rouge (John L. Peroyea, CEO); is buying KDEA-FM New Iberia, La. (see item, above)
Seller: Cavaness Broadcasting Inc., Lafayette, La.; is selling KDEA-FM
Facilities: AM: 1330 khz, 5 kw day, 1 kw night; FM: 105.9 mhz, 3.4 kw, ant. 433 ft.
Format: AM: urban gold; FM: R&B

RADIO: AM

KEGE(AM) Minneapolis/St. Paul
Price: \$3 million
Buyer: Salem Communications Corp., Camarillo, Calif. (Edward G. Atsinger III, president/50% owner); for holdings see "Changing Hands," June 24
Seller: Entertainment Communications Inc., Bala Cynwyd, Pa. (Joseph M. Field, president/70.3% owner); owns 99% of KITS(FM) San Francisco; WKTK (FM) Crystal River, WISF(FM) Homes Beach and WYUU(FM) Safety Harbor, all Fla.; KFXX(AM) Oregon City and KGON(FM) Portland, Ore.; WDSY-AM-FM and WNRQ(FM) Pittsburgh; KLDE(FM) Houston, and KNRK(FM) Camus and KMTT-FM Tacoma, Wash.; is acquiring KNDD(FM) Seattle and KBSG-AM Auburn/Federal Way-KBSG-FM Tacoma, Wash.
Facilities: 980 khz, 5 kw
Format: AOR
Broker: Gary Stevens & Co.

WYFX(AM) Boynton Beach, Fla.
Price: \$2.25 million
Buyer: Fairbanks Communications Inc., West Palm Beach, Fla. (Richard M. Fairbanks, president/87% owner); owns WJNO(AM)-WRLX(FM) West Palm Beach, WRMF(FM) Palm Beach and WJNX(AM), WIRA(AM) and WCLB-FM Fort Pierce, all Fla.; WKOX(AM) Framingham, Mass./Boston; is buying WTTB (AM)-WGYL(FM) Vero Beach/Fort Pierce, Fla.; is selling WKLB-FM Framingham
Seller: Beach Broadcasting Co. Inc., Delray Beach, Fla. (Gary Lewis Schroepfer, president); no other broadcast interests
Facilities: 1040 khz, 25 kw day, 1.2 kw night
Format: Urban contemporary
WLIS(AM) Old Saybrook, Conn.
Price: \$675,000
Buyer: Crossroads Communications of Old Saybrook LLC, Norwalk, Conn. (Donald DeCesare, president/99% owner); owns WMRD(AM) Middletown, Conn.
Seller: Del Raycee, Old Saybrook; no other broadcast interests
Facilities: 1420 khz, 5 kw day, 500 w

night
Format: Soft & easy favorites
KFRM(AM) Salina, Kan.
Price: \$500,000
Buyer: Taylor Communications Inc., Clay Center, Kan. (W. Kent Lips, president/50% owner). Lips has interest in KCLY(FM) Clay Center.
Seller: H.R.H. Broadcasting Corp., Glen Elder, Kan. (Herbert R. Hoeflicker, president/50% owner); owns KDNS-FM Downs, Kan., and KRFS-AM-FM Superior, Neb.
Facilities: 550 khz, 5 kw
Format: Country
Broker: R.E. Meador & Associates
KENU(AM) Enumclaw and KTOL(AM) Lacey/Olympia, Wash.
Price: \$200,000 (\$40,000 for KENU; \$160,000 for KTOL)
Buyer: ■ KENU: Green River Foundation, Auburn, Wash. (Donald W. Lisko, president). Foundation is fundraising arm of Green River Community College, which owns KGRG(FM) Auburn, Wash. ■ KTOL: Skip Marrow, Olympia, Wash.; owns KBRD(AM) Lacey and has CP to build FM in Elma, Wash.
Seller: Country Gold Network Inc./Bar-B Broadcasting Inc., Tacoma, Wash. (Barbara Geesman, president/owner). Geesman owns KWTZ (AM) Everett and KJUN(AM) Puyallup/Tacoma, Wash.; also is selling KBLV(AM) Bellevue/Seattle, Wash.
Facilities: KENU: 1330 khz, 500 w day, 26 w night; KTOL: 1280 khz, 1 kw day, 500 w night
Format: KENU: country; KTOL: country gold
Broker: Montcalm
KOTC(AM) Kennett, Mo.
Price: \$190,000
Buyer: Eagle Bluff Enterprises, Poplar Bluff, Mo. (Co-owners Rochelle and Steven C. Fuchs); owns KAHR (FM) Poplar Bluff. Fuchs each own 26% of KXOQ(FM) Kennett.
Seller: Duke Broadcasting Corp., Jonesboro, Ark. (Larry A. Duke Sr., president/owner); owns KFIN(FM) Jonesboro. Larry Duke also owns KBTM(AM)-KIYS(FM) Jonesboro.
Facilities: 830 khz, 10 kw day
Format: Adult contemporary
KMRR(AM) Tucson, Ariz.
Price: \$110,000
Buyer: Hudson Communications Inc., LaGrange, Ill. (co-owners Aldona R. and Stanley H. Sprei); no other broadcast interests
Seller: Patricia Ruiz, Tucson; no other broadcast interests
Facilities: 1330 khz, 2 kw day, 5 kw

night
Format: Dark
KSIW(AM) Woodward, Okla.
Price: \$109,500
Buyer: Classic Communications Inc., Woodward (Sherre D. House, president/50% owner); owns KWDO-FM and KWFX-FM Woodward
Seller: Fuchs Communications Inc./Fuchs Broadcasting Co., Hobart, Okla. (Alfred R. Fuchs, 60% owner/75.5% owner); is selling KTJS(AM)-KQTZ(FM) Hobart
Facilities: 1450 khz, 1 kw
Format: C&W
WPGY(AM) (formerly WINW) Canton, Ohio
Price: \$75,000
Buyer: Pinebrook Corp., Cuyahoga Falls, Ohio (Patrick Barb, president/owner); no other broadcast interests
Seller: Sabre Communications Inc., Williamsport, Pa. (Paul Rothfuss, president); owns WRQK-FM Canton; WCLI(AM)-WNKI(FM) Corning, WQIX(AM)-WPGI(FM) Horseheads and WHDL(AM)-WPIG(FM) Olean, all N.Y.; WHTO(FM) Muncy and WFXX(AM)-WZXR(FM) Williamsport, Pa.; is selling WCLI(AM) Corning
Facilities: 1520 khz, 1 kw day
Format: Adult contemporary
Broker: Ray Rosenblum
WDGS(AM) Cobleskill, N.Y.
Price: \$30,000
Buyer: Candice Broadcasting Corp., Bronx, N.Y. (Joseph Lalino, president/75% owner); no other broadcast interests
Seller: Kevin Smith Broadcast Group Inc., Cobleskill (Kevin Smith, president); no other broadcast interests
Facilities: 1190 khz, 1 kw day
Format: News/talk

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and getting "anything out of the FCC in August is a question mark," Michaels says. The \$774 million merger was announced in February.

With the addition of Citicasters' 19 radio stations and other pending purchases, Jacor would own 60 radio stations in 16 markets. The company's strategy will be to build a "core cluster and satellites" in each of its markets, Michaels says. He won't elaborate on the strategy, but says it "is going to yield some benefits that are not obvious."

Michaels also declined specific comment on plans for Citicasters' two TV stations: WTSP-TV St. Petersburg/Tampa and WKRC-TV Cincinnati. Jacor has been reported to be negotiating to swap the stations for Gannett Co.'s 11 radio stations. "We've done a lot of research on that. Nobody's actually done that yet," Michaels says. He notes that "VHF network affiliates are like gold" and that "a significant piece" of such a deal "qualifies as like-kind exchange property," and, thus, is tax-free.

While the deal with Gannett may be one of those awaiting the closing on Citicasters, one industry source says that Jacor also is talking with Chancellor Broadcasting Co. Chancellor, which is 90% owned by the private investment firm Hicks, Muse, Tate & Furst Inc., owns, or is buying, 41 radio stations.

But Jacor will be careful about what markets it steps into since the Justice Department limited its share of the radio advertising revenue in Cincinnati to about 50%. "There are certainly some deals we've reconfigured based on our experience with Justice," Michaels says. Jacor's acquisition strategy will be modified to "lower the likelihood that we trip one of the [Justice Department's] levers." Justice says 50% is not a "magic number" and that each antitrust investigation will be treated individually.

Michaels had harsh words for Justice: "They wanted a scalp. They were wrong and the situation will correct itself." He is convinced that a court challenge will be presented soon, although not necessarily by Jacor. "I'm not sure there is a problem with radio doing what Congress has said we can do," he says.

Michaels' comments came last Tuesday during a conference call touting Jacor's and Citicasters' latest financial results. Jacor's net income rose 8.7% in the first six months of the year, to \$4.65 million. Net revenue was up 33.4%, compared with the first six months of 1995, while broadcast cash flow grew 54.8%, from \$12.8 million

to \$19.8 million. Operating income shot up a whopping 78.2%, from \$6.7 million to \$11.9 million.

Once Citicasters also is under Jacor's wing, "a lot of things will improve very quickly," Michaels says. "The benefits of clustering are just extremely obvious."

Citicasters' six-month results weren't quite as pleasing. Net earnings fell from \$6.5 million in the first half of 1995 to \$4.7 million this year because of merger expenses, Citicasters says. Net revenue was up 8.2%, while operating income increased 4.7%, to \$17.1 million.

Although WTSP-TV was behind budget, that was balanced out by WKRC-TV, which was ahead of budget, Michaels says. That means "all the growth in net revenue came on the radio side."

Viacom, Hubbard agree to swap

Viacom Inc. last Wednesday said it will swap NBC affiliates WNYT-TV Albany and WHEC-TV Rochester, N.Y., to Hubbard Broadcasting Inc. for Hubbard's WTOG-TV Tampa/St. Petersburg, Fla. (BROADCASTING & CABLE, June 17)

The deal would increase the reach of Viacom's Paramount Stations Group to 19% of U.S. TV households, Paramount says. It also would give Viacom another UPN O&O. Viacom has an option to buy up to 50% of the United Paramount Networks and intends to keep acquiring major-market UPN stations.

Raycom shoots for seven more

Raycom Media Inc., the new company with the former Ellis Communications Inc. at its core, has bought seven more TV stations. Raycom, led by lawyer Stephen I. Burr, is buying the TVs from international holding company AFLAC Inc. for \$485 million. The stations being sold are: WAFF-TV Huntsville, Ala.; WTVM-TV Columbus and WTOCTV Savannah, Ga.; KWWL-TV Waterloo, Iowa; WAFF-TV Baton Rouge; KFVS-TV Cape Girardeau, Mo., and WITN-TV Washington, N.C. All are affiliates of one of the Big Three networks. If approved by the FCC, the deals would bring Raycom to 27 stations, mostly in small to midsize markets. ■

Changing Hands

The week's tabulation of station sales

<small>By selling station, the buyer's name, address, and phone number, if available, should be included. If the sale is subject to FCC review, the date of the sale should be included. If the sale is subject to state review, the date of the sale should be included. If the sale is subject to both FCC and state review, the date of the sale should be included.</small>			
WEEK			
TVs	245,949	8	
Compos	18,520,000	4	
FMs	138,000	4	
AMs	950,000	4	
Total	\$18,953,949	18	
SAME WEEK IN 1995			
TVs	\$5,939,845	66	
Compos	\$7,955,479	239	
FMs	\$1,767,953	265	
AMs	\$1,688,688	152	
Total	\$16,352,965	722	
SAME WEEK IN 1995			
TVs	\$2,837,000	85	
Compos	\$7,498,810	17	
FMs	\$1,073,237	23	
AMs	\$7,650,654	125	
Total	\$4,959,700	537	
Source: BROADCASTING & CABLE			

TV

WAFF-TV Huntsville, Ala.; WTVM-TV Columbus and WTOCTV Savannah, Ga.; KWWL-TV Waterloo/Cedar Rapids, Iowa; WAFF-TV Baton Rouge; KFVS-TV Cape Girardeau, Mo., and WITN-TV

Washington/Greenville, N.C.

Price: \$485 million

Buyer: Raycom Media Inc. (formerly Ellis Acquisitions Inc. [Stephen I. Burr, principal; Retirement Systems of Alabama, financier]), Atlanta; owns KOLD-TV Tucson; WZVN-TV Naples, Fla.; WSAV-TV Savannah, Ga.; KSLA-TV Shreveport, La.; WJTV-TV Jackson (and satellite WHLT-TV Hattiesburg), Miss.; KAME-TV Reno; WECT-TV Wilmington, N.C.; WUPW-TV Toledo, Ohio; WACH-TV Columbia, S.C.; KSFY-TV (satellites KABY-TV Aberdeen and KPRY-TV Pierre), all Sioux Falls, S.D., and WTNZ-TV Knoxville and WMC-TV-AM-FM Memphis, Tenn.; is buying WDM-TV Laurel/Hattiesburg, Miss.; WPBN-TV Traverse City/Cadillac-WTOM-TV Cheboygan/Cadillac and WLUC-TV Marquette, all Mich.; KTVO-TV Ottumwa, Iowa/Kirkville, Mo.; WSTM-TV Syracuse, N.Y., and KNDO-TV Yakima-KNDU-TV Richland/Yakima, Wash.

Seller: AFLAC Inc., Columbus, Ga. (Daniel P. Amos, president); no other broadcast interests

Facilities: WAFF: ch. 48, 1,170 kw visual, 234 kw aural, ant. 1,900 ft.; WTVM: ch. 9, 284 kw visual, 52.5 kw aural, ant. 1,650 ft.; WTOCTV: ch. 11, 316 kw visual, 31.6 kw aural, ant. 1,470 ft.; KWWL: ch. 7, 316 kw visual, 27 kw aural, ant. 1,980 ft.; WAFF: ch. 9, 316 kw visual, 63 kw aural, ant. 1,670 ft.; KFVS-TV: ch. 12, 316 kw visual, 63.2 kw aural, ant. 2,001 ft.; WITN-TV: ch. 7,

Broadcasting

316 kw visual, 31.6 kw aural, ant. 2,026 ft.

Affiliations: WAFF: NBC; WTVM: ABC; WTOG-TV: CBS; KWWL: NBC; WAFF, KFVS-TV: CBS; WITN-TV: NBC

49% of CP for KAJW(TV) Tolleson/Phoenix, Ariz.

Value: \$12 million (\$5.4 million for 49% interest; option to buy remainder for \$6.6 million after station is built and running one year)

Buyer: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); is buying KWBK(TV) Flagstaff/Phoenix; is selling WTWS(TV) New London/Hartford, Conn., is buying KNMZ-TV Oklahoma City (see items, below) (for other TV holdings see "Changing Hands," July 15)

Seller: Hector Garcia Salvatierra, Phoenix; no other broadcast interests
Facilities: Ch. 51, 5,000 kw visual, 500 kw aural, ant. 1,755 ft.

Broker: Kalil & Co. Inc.

KNMZ(TV) Oklahoma City

Price: \$6.395 million

Buyer: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner)

Seller: Aracelis Ortiz, San Benito, Tex.; no other broadcast interests

Facilities: Ch. 62, 1,000 kw visual, ant. 763 ft.

Affiliation: Not on air

Broker: Patrick Communications Corp.

WRAY-TV Wilson/Raleigh/Durham, N.C.

Price: \$5 million

Buyer: Ramcast Corp., New York (Barbara Lawrence, president); no other broadcast interests

Seller: Wilson Telecasters Inc., Fayetteville, N.C. (James Thrash, president); owns WFAY-TV Fayetteville and WFSX-TV Wilmington, N.C.

Facilities: Ch. 30, 1,236 kw visual, aural, ant. 1,245 ft.

Affiliation: Independent

Broker: Blackburn & Co.

WTWS(TV) New London/Hartford, Conn.

Price: \$3,050,949

Buyer: Roberts Broadcasting of Hartford LLC, St. Louis (co-owners/brothers Steven C. and Michael V. Roberts). The Roberts co-own KTVJ-TV Boulder, Colo.; WHSL-TV East St. Louis; WRMY-TV Rocky Mount, N.C., and KZAR-TV Provo, Utah; have applied to build TV on ch. 14 in Albuquerque, N.M.

Seller: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner)

Facilities: Ch. 26, 2,792 kw visual, 279 kw aural, ant. 1,251 ft.

Affiliation: Independent

KFWU(TV) Fort Bragg, Calif.

Price: \$800,000

Buyer: Sainte Ltd., Modesto, Calif. (Chester and Naomi L. Smith, owners); owns KCVU(TV) Chico, KHOU(TV) Eureka, KNSO(TV) Merced/Fresno and KCSO(TV) Modesto/Sacramento, all Calif.

Seller: California Broadcasting Inc., Redding, Calif. (Marshall R. Noeker, president); owns KRCR-TV Redding, Calif.

Facilities: Ch. 8, 225 kw visual, ant. 2,446 ft.

Affiliation: ABC

COMBOS

KKSJ(AM)-KBAY(FM) San Jose/San Francisco, Calif.

Price: \$31 million

Buyer: American Radio Systems Corp., Boston (Steven B. Dodge, chairman); is buying KSJO(FM) and KUFJ(FM) San Jose, and WNEZ(AM) New Britain/Hartford, Conn. (see item, below). For other holdings, see "Changing Hands," Aug. 12.

Seller: United Broadcasting Co., San Jose (Steve Snell, partner); no other broadcast interests

Facilities: AM: 1370 khz, 5 kw; FM:

100.3 mhz, 14.5 kw, ant. 2,580 ft.

Format: AM: nostalgia; FM: adult contemporary

Broker: Media Venture Partners

KVEN(AM)-KHAY(FM) Oxnard/Ventura, Calif.

Price: \$12.7 million

Buyer: McDonald Investment Co. Inc., Birmingham, Ala. (William W. McDonald, chairman/owner)/Bengal Pacific Communications, Fort Washington, Pa. (Joseph D. Schwartz, president); are buying KDZZ(AM)-KTEG(FM) and KHTZ(FM) Albuquerque, N.M. McDonald also owns WHYY(AM)-WJCC(FM) Montgomery and WAFX(FM) Prattville, Ala.; is buying KNRO(AM) Springfield/Eugene, KNRO-FM Creswell/Eugene and KZEL-FM Eugene, Ore.

Seller: KVEN Broadcasting Corp., Ventura (Robert L. Fox, David Loe, principals); no other broadcast interests

Facilities: AM: 1450 khz, 1 kw; FM: 100.7 mhz, 39 kw, ant. 1,210 ft.

Formats: AM: news/talk; FM: country

Broker: Media Venture Partners (seller)

WBIZ-AM-FM Eau Claire, Wis.

Price: \$4 million

EZ COMMUNICATIONS

has acquired

KFNS-AM/KEZK-FM

St. Louis, Missouri

from

PAR BROADCASTING

for

\$48,000,000

The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.



Kalil & Co., Inc.

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

Buyer: Phillips Broadcasting Co., Menomon, Wis. (Mike Phillips, president/owner); owns WQRB-FM and WMEQ-AM-FM Eau Claire; 45% of KMNO-AM-FM Marshall, Mo.; is building WYXD-FM Chetek, Wis.

Seller: Americus Communications No. 1 LP, Stevens Point, Wis. (general partners: Continental Broadcasting Inc. [William C. Davis, president] and Richard L. Muzzy); no other broadcast interests

Facilities: AM: 1400 khz, 1 kw; FM: 100.7 mhz, 100 kw

Formats: AM: country; FM: adult CHR

Broker: Media Services Group Inc.

WGAM(AM)-WRSI(FM) Greenfield, Mass.

Price: \$620,000 cash

Buyer: Watertown Radio Associates LP, Claremont, N.H. (Northstar Broadcasting Corp., 20.7% general partner; Jeffrey D. Shapiro, William D. Goddard, co-owners); is buying WXPB (FM) (formerly WWGT) Vergennes/Burlington, Vt. Shapiro and Goddard each own 33.3% of Northstar, which owns WNCQ-FM Morristown, N.Y.; 17.9% of WCPV(FM) Essex, N.Y.; 12.3% of WTSV(AM)-WHDQ(FM) Claremont, N.H., and WNHV(AM)-WKXE-FM White River Junction and WSSH-FM Marlboro, Vt., and 11% of WKRT(AM)-WIII-FM Cortland, N.Y.

Seller: Radio Skutnik Inc., Greenfield (Edward Skutnik, president/owner); has option to repurchase AM for \$70,000

Facilities: AM: 1520 khz, 10 kw; FM: 95.3 mhz, 320 w, ant. 780 ft.

Format: AM: adult contemporary; FM: diverse

Broker: Media Services Group Inc. (seller)

RADIO: FM

WMXD(FM), WILB(FM) and WQRS(FM)* Detroit, and WFLN-FM Philadelphia

Price: \$237.75 million (\$168 million for WMXD and WILB; \$32 million for WQRS Detroit; \$37.75 million for WFLN-FM)

Buyer: Evergreen Media Corp., Irving, Tex. (Scott K. Ginsburg, chairman/55.6% owner); owns WKQI(FM), WNIC(FM), WDOZ(AM) (formerly WMTG) and WDFN(AM)-www-FM, all Detroit; WYXR-FM and WJZ-FM Philadelphia; KKBT(FM) Los Angeles and KYLD-FM San Mateo/San Francisco; KIOI(FM) and KMEL(FM) San Francisco; WVCG (AM) Miami; WMVP(AM)-WLUP-FM, WRCX (FM), WVAZ(FM), WNUA-FM and WEJM-AM-FM**, all Chicago; WJMN(FM) Boston and WXKS-AM-FM Medford/Boston; WKTU(FM) (formerly WYNY) New York; WPEG(FM), WBAV-AM-FM, WRFX

(AM) (formerly WAQS)-WRFX-FM and WEDJ-FM (formerly WAQQ-FM), all Charlotte, N.C.; KTRH(AM)-KLOL(FM) Houston and KSKY(AM) Dallas, and WTOP(AM)-WASH(FM) Washington; is buying KYLD-FM San Mateo/San Francisco; WPNT-FM Chicago and WWRC-AM* Washington; is swapping WKLB-FM Framingham/Boston for Greater Media Inc.'s WEBR(FM) Washington. *Evergreen will swap WQRS Detroit to Greater Media Inc. for Greater Media's WWRC(AM) Washington + \$9.5 million. Evergreen recently had agreed to buy WWRC from Greater Media for \$22.5 million (Changing Hands, June 24). Greater Media, New Brunswick, N.J. (Peter A. Bordes, chairman/owner; Tom Milewski, COO); owns WLLZ(AM) (formerly WHND)-XWCSX-FM and XWRIF-FM Detroit; is swapping WEBR(FM) Washington for Evergreen's WKLB-FM Framingham/Boston (for other holdings, see Changing Hands, June 24). **Evergreen says it will sell WEJM-FM Chicago to comply with federal ownership limits.

Seller: Secret Communications LP, Cincinnati (Frank E. Wood, president/limited partner; Broadcast Alchemy LP and Booth Broadcasting Inc., general partners); is buying WDSY-FM and WJJJ(FM) (formerly WNRQ) Pittsburgh from Entertainment Communications Inc.; is swapping KMJ(AM)-KSFM(FM) Woodland/Sacramento, Calif., for American Radio Systems Corp.'s WQRS Detroit and WFLN-FM Philadelphia + \$20 million (for other holdings, see Changing Hands, April 29)

Facilities: WMXD: 92.3 mhz, 21.5 kw, ant. 699 ft.; WILB: 97.9 mhz, 50 kw, ant. 489 ft.; WQRS: 105.1 mhz, 20 kw, ant. 784 ft.; WFLN-FM: 95.7 mhz, 50 kw, ant. 500 ft.

Formats: WMXD, WILB: urban; WQRS, WFLN-FM: classical

Broker: Star Media Group Inc.

KUTQ(FM) Bountiful/Salt Lake City and KZHT(FM) Provo/Salt Lake City

Price: \$11 million cash

Buyer: Regent Communications Inc., Covington, Ky. (Terry S. Jacobs, president); owns KKAT(FM) Ogden/Salt Lake City and KALL(AM)-KODJ(FM) Salt Lake City; has joint sales agreement with KBKK(FM) Spanish Fork/Salt Lake City (for other holdings, see "Changing Hands," July 1)

Seller: Starley D. Bush, Salt Lake City; no other broadcast interests. Note: Bush acquired KZHT for \$1.1 million in 1995.

Facilities: KUTQ: 99.5 mhz, 39 kw, ant.

2,953 ft.; KZHT: 94.9 mhz, 47 kw, ant. 2,790 ft.

Formats: Both CHR

Broker: Media Services Group Inc.

WVMX(FM) Stowe, Vt.

Price: Value: \$675,000

Buyer: General Electric Co., Stamford, Conn. (Robert C. Wright, president, NBC Inc.); owns WAPA-TV San Juan, P.R., and NBC Inc., which owns KNBC-TV Los Angeles; WTVJ(TV) Miami; WMAQ-TV Chicago; WNBC(TV) New York; WNCN(TV) Goldsboro, N.C.; WCMH(TV) Columbus, Ohio; WCAU(TV) Philadelphia; WJAR(TV) Providence, R.I., and WRC-TV Washington; has 49% nonattributable interest in Gannett Co. Inc.'s WKYC-TV Cleveland

Seller: Ameridata Technologies Inc., Stamford (Leonard Fassler et al.); is selling KKTK(AM)-WACO(FM) Waco, Tex.

Facilities: 101.7 mhz, 43 w, ant. 2,653 ft.

Format: Classic rock

WSEY(FM) Mount Morris, Ill.

Price: \$13,000

Buyer: Farm Belt Radio Inc., Naples, Fla. (Nathan Goetz, president); owns WIXN-AM-FM Dixon, Ill., and has CP for FM in Oregon, Ill.

Seller: American Family Association Inc., Tupelo, Miss. (Donald E. Wildmon, president); owns WALN(FM) Carrollton and WAKD(FM) Sheffield, Ala.; WAFR(FM) Tupelo, WDFX(FM) Cleveland and WQST-AM-FM Forest, all Miss.; KCFN(FM) Wichita and KBUZ(FM) Topeka, Kan., has CP for an FM in Clovis, N.M., and has applied for FMs in Selma, Ala.; Bentonville, Des Arc, El Dorado, Fayetteville and Forest City, all Ark.; Dublin and Waycross, Ga.; Flora, Kankakee and Pana, all Ill.; Salina and Independence, Kan.; St. Martinsville and Westdale, La.; Muskegon, Mich.; Duck Hill, Laurel, McComb and Natchez, all Miss.; Kennett, Mo.; Hubbard, Neb.; Shelby and Steubenville, Ohio; Ardmore, Durant, Stillwater and Weatherford, all Okla.; Reed-sport, Ore.; Clarksville, Hohenwald, Lake City and Shelbyville, all Tenn., and Del Rio, Huntsville, Victoria and Odessa, all Tex.

Facilities: 95.7 mhz, 2.7 kw, ant. 495 ft.

Format: Not on air

RADIO: AM

KRRA(AM) (formerly KGRB) West Covina, Calif.

Price: \$3.1 million

Buyer: El Dorado Communications Inc., Los Angeles (Thomas H. Castro, president); owns KRTO(FM) (formerly KMQA) West Covina, Calif. (for

other holdings, see Changing Hands, July 8)

Seller: Robert Burdette & Associates Inc., Los Angeles (Robert Burdette, president/52% owner); no other broadcast interests

Facilities: 900 khz, 500 w day

Format: Big band

WNEZ(AM) New Britain/Hartford, Conn.

Price: \$750,000

Buyer: Mega Broadcasting Corp., Englewood Cliffs, N.J. (Alfredo Alonso, president/owner); is buying WURD (AM) Philadelphia

Seller: American Radio Systems Corp., Boston (Steven B. Dodge, chairman); owns WZMX(FM), WRCH-FM and WTIC-AM-FM Hartford; is buying KKSJ(AM)-KBAY(FM) San Jose/San Francisco, Calif. (see item, above) (for other holdings, see "Changing Hands," Aug. 12)

Facilities: 910 khz, 5 kw

Format: News

WGZS(AM) Dothan, Ala.

Price: \$65,000

Buyer: Willis Broadcasting, Norfolk, Va. (L.E. Willis Sr., president/owner); owns KLRG(AM) North Little Rock and KMZX(FM) Lonoke, Ark.; WTJH(AM) East Point, Ga.; WWCA(AM) Gary, Ind./East Chicago; WESL(AM) East St. Louis; WDDT(AM) Greenville and WJXN (AM) Jackson, Miss.; WURB(FM)-WBTE (AM) Windsor and WPOL(AM) Winston-Salem, N.C.; WKSO(FM) Orangeburg and WKWO(FM) Batesburg, S.C.; KDFT (AM) DeSoto, Tex., and WPCE(AM) Portsmouth, Va.; is buying WELS-AM-FM Kinston, N.C., and WGPL(AM) Portsmouth, Va. L.E. Willis owns WAYE(AM) Birmingham, Ala.; KFTH(FM) Marion, Ark.; WPZZ(FM) Franklin, Ind.; WBOK(AM) New Orleans; WJNS(FM) Yazoo City and WJXN(FM) Utica, Miss.; WGSP(AM) Charlotte, WSRG(AM) Durham, WBXB(FM) Edenton and WMYK(FM) Moyock, all N.C.; WURD (AM) Philadelphia,

and WSFZ(AM) Memphis

Seller: Genesis Radio Co., Headland, Ala. (Buford Hunt, president); owns WARI(AM)-WIZB(FM) Abbeville, Ala.

Facilities: 700 khz, 1.6 kw

Format: Southern gospel

51% of WMOV(AM) Ravenswood, W.Va.

Price: \$35,000 for stock

Buyer: Rex Osborne, Ravenswood; owns WFYZ(FM) Ravenswood

Seller: Sidney G. Tweel and Regina Tweel Blazek, Huntington, W.Va.

Facilities: 1360 khz, 1 kw

Format: Country, oldies, big band

—Compiled by Elizabeth A. Rathbun

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Paxson buys two TVs; making stock offering

Paxson Communications Corp. fills a hole in the top 15 TV markets with last week's purchase of KBCB-TV Bellingham/Seattle. With FCC approval of the deal, Paxson would own TV stations in 13 of the top 15 markets. Seattle is ranked number 12. The two Paxson-less markets in the top 15 are Chicago (3) and Detroit (9), and Paxson will go after them, says Seth A. Grossman, Paxson's director of finance. Along with KBCB, Paxson last week acquired KVUT-TV Little Rock, Ark., and KGLB-TV Okmulgee/Tulsa, Okla. Sellers were World Television of Washington LLC (KBCB), Leininger-Geddes Partnership (KVUT) and Broadcasting Systems Inc. The price paid for the stations was not disclosed. Each station is a high U; one is dark. But Grossman says that "dollars-and-cents-wise, it's worth it" to build up the stations. "What it allows us to do is build a facility to our liking." And once the stations start airing Paxson's home shopping Infomall TV Network, "you make that up pretty quickly," Grossman says.

Also, on Aug. 15, Paxson registered with the Securities and Exchange Commission to sell 150,000 shares of nonvoting stock. The West Palm Beach, Fla.-based company will use the \$150 million in proceeds to buy or enter into time brokerage agreements with TV stations in Phoenix; West Palm Beach; Grand Rapids, Mich.; Minneapolis; Oklahoma City and Tulsa, Okla.; San Juan, P.R.; Providence, R.I.; Dallas, and Salt Lake City.

Also targeted are radio stations in the Florida markets of Miami, Orlando, Panama City, Pensacola and Tallahassee, and Cookeville, Tenn.

Paxson stock closed last Thursday at 11 1/4. The stock price has been bumpy since hitting at 52-week low of 9 1/2 on Aug. 5. On Aug. 15, for example, the day the offering was announced, it fell from 13 to 12 3/4. —**EAR**

Changing Hands

*The week's tabulation
of station sales*

Proposed station trades

By dollar volume and number of sales;
does not include mergers or acquisitions
involving substantial non-station assets

THIS WEEK

TVs **\$171,491,000** **3**
Combos **\$2,190,000** **4**
FMs **\$48,855,000** **10**
AMs **\$5,119,125** **7**
Total **\$227,655,125** **24**

SO FAR IN 1996

TVs **\$5,333,430,845** **69**
Combos **\$9,830,145,479** **243**
FMs **\$1,824,622,953** **275**
AMs **\$149,908,813** **159**
Total **\$17,138,108,090** **746**

SAME PERIOD IN 1995

TVs **\$2,581,437,000** **92**
Combos **\$1,288,499,810** **145**
FMs **\$436,559,313** **239**
AMs **\$75,319,654** **126**
Total **\$4,381,815,777** **602**

Source: BROADCASTING & CABLE

TV

**WFCT-TV Bradenton/Tampa/
St. Petersburg, Fla.**

Price: \$1.491 million (includes loan and option to buy)

Buyer: Christian Network Inc., Clear-

water, Fla. (James L. West, chairman; seller Lowell W. Paxson, co-founder/backer); owns WCTD-TV Miami and WIRB-TV Melbourne/Orlando, Fla., and WHKE-TV Kenosha/Milwaukee, Wis.; is buying WOCD-TV Amsterdam/Albany, N.Y., and KLDL-TV Dallas/Fort Worth

Seller: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); owns KWBF-TV Flagstaff/Phoenix; KLXV-TV San Jose/San Francisco and KZKI-TV San Bernardino/Los Angeles; KUBD-TV Denver; WTWS-TV New London/Hartford, Conn.; WPMF-TV Tequesta/Palm Beach, Fla.; WTLK-TV Rome/Atlanta; WGOT-TV Merrimack, N.H./Boston; WCEE-TV Mount Vernon, Ill./St. Louis; WOCD-TV Amsterdam/Albany, N.Y., and WHAI-TV Bridgeport, Conn./New York; WAKC-TV Akron/Cleveland and WTJC-TV Springfield/Dayton, Ohio; WTGI-TV Wilmington, Del./Philadelphia; KTFH-TV Conroe/Houston; WYVN-TV Martinsburg, W.Va., and Infomall Television Network; is buying CP for KAJW-TV Tolleson/Phoenix; KXLI-TV St. Cloud/Minneapolis/St. Paul; WAAP-TV Burlington/Winston-Salem, N.C., and KNMZ-TV Oklahoma City; and 50% of WSJN-TV San Juan, P.R., and WOST-TV Block Island/Providence, R.I. Paxson has LMA with Christian Network's WIRB-TV Orlando and time brokerage agreements with WHBI-TV Lake Worth,

WIRB-TV Melbourne, Christian Network's WCTD-TV Miami, and WTVX-TV West Palm Beach, all Fla.; WNGM-TV Athens/Atlanta; WJUE-TV Battle Creek, Mich.; WRMY-TV Rocky Mount, N.C.; WOAC-TV Canton, Ohio, and Christian Network's WHKE-TV Kenosha/Milwaukee, Wis. Paxson is selling WTWS-TV New London/Hartford, Conn., and owns or is buying 42 radio stations.

Facilities: Ch. 66, 5,000 kw visual, 500 w aural, ant. 1,158 ft.

Affiliation: Independent

COMBOS

KAMO-AM-FM Rogers/Huntsville, Ark.

Price: \$850,000

Buyer: Vekony Broadcasting Inc., Goshen, Ark. (Istvan Vekony, president/50% owner); owns KREB(FM) Huntsville

Seller: Johnson Communications Inc., Springdale, Ark. (Dewey Johnson, president); owns KCJC(FM) Russellville and KCAB(AM)-KWKK(FM) Dardanelle, Ark.

Facilities: AM: 1390 khz, 1 kw day; FM: 94.3 mhz, 5.2 kw, ant. 709 ft.

Formats: Both country

WVRY(FM) and WPHC(AM) Waverly, Tenn.

Price: \$640,000 for stock

Buyer: Reach Satellite Network Inc., Nashville (James R. Cumbee, president/70% owner); is buying WBOZ(FM) Woodbury, Tenn.

Seller: Joe A. Copley, Waverly; no other broadcast interests

Facilities: AM: 1060 khz, 1 kw day; FM: 105.1 mhz, 50 kw, 492 ft.

Formats: AM: C&W; FM: oldies

WPHB-AM-FM Philipsburg, Pa.

Price: \$350,000 (includes \$7,500 noncompete agreement)

Buyer: Moshannon Valley Broadcasting Network Inc., State College, Pa. (Laura Shore Mack, president/owner); no other broadcast interests

Seller: Moshannon Valley Broadcasting Inc., Philipsburg (Charles Dean Sharpless, president); no other broadcast interests

Facilities: AM: 1260 khz, 5 kw day, 34 w night; FM: 105.9 mhz, 4.8 kw, 216 ft.

Formats: AM: religion; FM: country

WTOT(AM)-WJAQ(FM) Marianna, Fla.

Price: \$350,000

Buyer: BRO Management Inc., Indianapolis (John W. Biddinger, chairman). Biddinger owns 37% (through SunGroup Inc.) of KKSS-FM Albuquerque, N.M., and KEAN-AM-FM Abilene, KKYS-FM Bryan, KYKX-FM Longview, all Tex. and KMJJ-FM Shreveport, La.; 17% (through BCR Inc.) of KBBX(AM)-

KESY-FM Omaha, Neb., and KWSN (AM)-KRRO-FM Sioux Falls, S.D.
Seller: Brewer Broadcasting Corp. Inc., Richmond, Ind. (James L. Brewer, president); owns WERK-AM-FM Muncie, WHON(AM)-WQLK-FM Richmond and WTCJ-AM Tell City, all Ind., and WJTT-FM Chattanooga, Tenn.
Facilities: AM: 980 khz, 1 kw day, 500 w night; FM: 100.9 mhz, 2.5 kw, ant. 331 ft.
Formats: AM: black contemporary; FM: country

FM

WVGO-FM Richmond, WLEE-FM Williamsburg/Richmond, WKHK-FM Colonial Heights/Richmond and WBZU(FM) Crewe/Richmond, Va.
Price: \$37.5 million (\$23 million for WKHK-FM and WBZU; \$14.5 million for WVGO-FM and WLEE-FM)
Buyer: SFX Broadcasting Inc., New York (Robert F.X. Sillerman, executive chairman/53.2% owner); owns WMBX(FM) Richmond; KCEE-AM-KWFM (FM) and KNST-AM-KRQQ(FM) Tucson, Ariz.; KMKX(FM) and KYXY(FM) San Diego; WPOP(AM), WHCN(FM) Hartford and WMRO (FM) Waterbury, all Conn.;

Big deals

The following station-sale applications, previously reported in BROADCASTING & CABLE, were made public last week by the FCC:

■ \$170 million merger of Federal Enterprises Inc., Bloomfield Hills, Mich. (Dale G. Rands, president) into Raycom Media Inc., Boston (Stephen I. Burr, secretary; Burr Family Trust, 33.3% owner). Stations being sold are WDM-TV Laurel/Hattiesburg, Miss.; WPBN-TV Traverse City/Cadillac-WTOM-TV Cheboygan/Cadillac and WLUC-TV Marquette, all Mich.; KTVO(TV) Ottumwa, Iowa/Kirksville, Mo.; WSTM-TV Syracuse, N.Y., and KNDO(TV) Yakima-KNDU(TV) Richland/Yakima, Wash. Broker: Media Venture Partners (BROADCASTING & CABLE, June 3).

■ Swap of WTOG(TV) Tampa/St. Petersburg, Fla., for WNYT(TV) Albany and WHEC-TV Rochester, N.Y. Swapper of WTOG: Hubbard Broadcasting Inc., St. Paul, Minn. (Stanley S. Hubbard, president/CEO). Swapper of WNYT and WHEC-TV: Paramount Stations Group (Tony Cassara, president)/Viacom International Inc., New York (Sumner M. Redstone, president/66.66% owner).

WOKV-AM-WKQL(FM), WIVY(FM) and WPDQ-AM Jacksonville, Fla.; KNSS(AM)-KKRD(FM) Wichita and KRZZ-FM Derby/Wichita, Kan.; WHFS(FM) Annapolis/Baltimore; WJDS-AM-WMSI-FM, WKTF-FM and WJDX(FM) Jackson, Miss.; WGNA-AM-FM and WPYX(FM), and WTRY (AM) Troy, all Albany, WGVV(AM) Freeport/Long Island, N.Y.; WTDR-FM Statesville/Charlotte, WLYT(FM) (formerly WEZC) Hickory/Charlotte, WZZU (FM) Burlington/Raleigh and WDCG(FM) Durham/Raleigh, all N.C.; WSNE(FM) Taunton, Mass./Providence, R.I., and WHJJ(AM)-WHJY(FM) Providence; WMYI-FM Hendersonville/Greenville/Spartanburg and WGVF-AM and WSSL-FM Gray Court/Greenville/ Spartanburg, all S.C.; WSIX-FM Nashville and WRVW (FM) Lebanon/Nashville; KODA(FM) Houston; is buying WHSL(FM) High Point/Greensboro, N.C.; is swapping WGBB(AM) Freeport/Long Island-WBAB-FM Babylon/Long Island, WBLI(FM) Patchogue/Long Island, and WHFM (FM) Southampton/Long Island, all N.Y., for WFYV-FM Atlantic Beach/Jacksonville and WAPE-FM Jacksonville, Fla.; is swapping KRLD-AM Dallas/Fort Worth and Texas State Network for KKRW-FM Houston; is selling KOLL(FM) Maumelle/Little Rock, Ark., and KTCK-AM Dallas/Fort Worth.

■ SFX also is buying Multi-Market Radio Inc., which owns WPLR (FM) New Haven, Conn.; WGNE-FM Titusville/Daytona Beach, Fla.; WAEG(FM) Evans and WAEJ(FM) Waynesboro, both Augusta, Ga.; WHMP-AM-FM and WPKX-FM Northampton, all Springfield, Mass.; WMJY(FM) Biloxi, WKNN-FM Pascagoula/Biloxi and WZRZ (AM) and WSTZ-FM Vicksburg/ Jackson, all Miss.; WTRG(FM) Rocky Mount/Raleigh and WRDU(FM) Wilson/ Raleigh, N.C.; WYAK-FM Surfside Beach/Myrtle Beach and WROQ(FM) Anderson/Spartanburg, all S.C., and KNUZ(AM)-KQUE-FM Houston; is buying WKSS(FM) Hartford, Conn., and WMYB (FM) Myrtle Beach, S.C.; has LMA with WVCQ(FM) Myrtle Beach, S.C.; has joint sales agreements with WYBC-FM New Haven, Conn.; WCHZ(FM) Augusta, Ga.; WYSR(FM) Albany, N.Y., and WMFR(AM)-WMAG(FM) High Point/Greensboro and WTCK(AM) (formerly WWSB) Greensboro, N.C.
Seller: ABS Communications LLC, Richmond (Kenneth Brown, president); no other broadcast interests. Note: ABS recently agreed to buy WVGO-FM and WLEE-FM for \$14.5 million ("Changing Hands," June 10).
Facilities: WVGO-FM: 106.5 mhz, 7.6 kw, ant. 1,233 ft.; WLEE-FM: 96.5 mhz,

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Broadcasting

50 kw, ant. 492 ft.; WKHK-FM: 95.3 mhz, 13 kw, ant. 449 ft.; WBZU: 104.7 mhz, 100 kw, ant. 981 ft.

Formats: WVGO-FM: AOR, modern rock; WLEE-FM: '70s; WKHK-FM: country; WBZU: country

KEZA(FM) Fayetteville, Ark.

Price: Approximately \$7 million

Buyer: Gulfstar Communications Inc., Austin, Tex. (John Cullen, president); owns WJBO(AM)-WFMF(FM) and WYNK-AM-FM Baton Rouge, La.; KLVJ(AM)-KYKR(FM) Beaumont and KKMV(FM) Orange/Beaumont, WTAW(AM)-KTSR(FM) College Station, KRYS-AM-FM and KMXR(FM) Corpus Christi, KILZ-FM Killeen, KKAM(AM)-KFMX-FM and KRLB-FM Lubbock, KKYR-AM-FM Texarkana, WACO-AM-FM Waco and KBRQ(FM) Hillsboro/Waco, KNUE(FM) Tyler, KTYL-FM Tyler and KISX(FM) Whitehouse/Tyler, and KLBV(FM) Bloomington/Victoria and KIXS(FM) Victoria, all Tex.; is buying KRYS-AM-FM and KMXR(FM) Corpus Christi, KNCN(FM) Sinton/Corpus Christi, KNRV-FM (formerly KLTX-FM) Harker Heights/Killeen and KAFX-FM Diboll/Lufkin, all Tex.; is selling KCHX(FM) Midland, Tex.; has time brokerage agreement with KAGG(FM) Madisonville, Tex.

Seller: Communications Corp. of

America, Lafayette, La. (Thomas R. Galloway Sr., chairman/CEO/owner); for holdings see "Changing Hands," June 10

Facilities: 107.9 mhz, 1 kw, ant. 1,260 ft.

Format: Soft adult contemporary
Broker: Media Venture Partners

WRBT(FM) Mt. Carmel, Ill./Evansville, Ind.

Price: \$1.3 million

Buyer: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president/owner); is buying WGBF(AM) Evansville-WGBF-FM Henderson, Ky. (for other holdings, see "Changing Hands," Aug. 12)

Seller: Old Northwest Broadcasting Inc., Vincennes, Ind. (David L. Crooks, president/25% owner); owns WYER(AM) Mt. Carmel and WAOV-AM Vincennes. Crooks also is 25% owner of WAOV-AM and WWBL-FM Washington, Ind.

Facilities: 94.9 mhz, 50 kw, ant. 425 ft.

Format: Classic rock

Broker: Media Venture Partners

KBOT(FM) Pelican Rapids, Minn.

Price: \$700,000

Buyer: Washington Radio Inc., Washington, Iowa (Alver Leighton, presi-

dent/83% owner); is selling KCII-AM-FM Washington. Leighton owns KYCK (FM) Crookston, KDLM(AM)-KFGX(FM) Detroit Lakes and KNSI(AM)-KCLD(FM) St. Cloud, all Minn.; has applied to build station in St. Joseph, Minn.

Seller: Owen R. Thompson, Pelican Rapids; no other broadcast interests
Facilities: 104.1 mhz, 50 kw, ant. 492 ft.

Format: Country

WZOC(FM) (formerly WLTA) Plymouth, Ind.

Price: \$575,000

Buyer: Plymouth Broadcasting Inc., Plymouth (James C. Kunze, president/51% owner); no other broadcast interests

Seller: Community Service Broadcasters Inc., Plymouth (Kenneth E. Kunze, president/80% owner); owns WTCA(AM) Plymouth

Facilities: 94.3 mhz, 11.5 kw, ant. 492 ft.

Format: Light hits

KEYW(FM) Pasco, Wash.

Price: \$500,000 (includes \$5,000 noncompete agreement)

Buyer: Deschutes River Broadcasting Inc., Portland, Ore. (Edward T. Hardy, president/2.45% owner; Endeavour Capital Funds LP, 86% owner); owns KDWG(AM)-KCTR(FM) and KKBR (FM) Billings, KBOZ(AM)-KATH(FM) Bozeman and KPKX-FM Livingston, all Mont.; KBOY-FM Medford and KAKT (FM) Phoenix, Ore., and KORD-AM-FM Paso/Richland and KNSN(FM) Walla Walla, Wash.; is buying KTMT-AM-FM Medford/Phoenix; KBMJ(FM) Hardin/Billings, Mont., and KCMX-AM-FM Ashland, KUGN-AM-FM Eugene and KLRP (FM) Brownsville, all Ore.

Seller: United Broadcasting Inc., Las Vegas (Andrew Molasky, president); is selling KKSJ(AM)-KBAY(FM) San Jose/San Francisco, Calif.

Facilities: 98.3 mhz, 3 kw, 197 ft.

Format: Adult contemporary, oldies

KWIC(FM) Topeka, Kan.

Price: \$500,000

Buyer: Transtel Communications Industries Inc., Newburgh, N.Y. (Joerg G. Klebe, president/owner); owns KQTP(FM) St. Marys/Topeka, Kans. Klebe also owns WGNY-AM-FM Newburgh; WCKX(FM) London, Ohio; KNCY(AM)-KOSJ(FM) Nebraska City, KNCY-FM Auburn and KISP(FM) Blair, all Neb. Klebe's wife Irmgard has applied to build FM at Rosendale, N.Y.

Seller: Cordell Broadcasting Corp., Houston (William Cordell, president). William Cordell owns KMAT(FM) Seadrift, Tex.

Continues on page 73

PAPPAS TELECASTING COMPANIES

has acquired the

NEBRASKA BROADCASTING NETWORK

KHGI-TV, Kearney

KSNB-TV, Superior

KWNB-TV, Hayes Center

from

FANT BROADCASTING

for

\$12,750,000

The undersigned acted as broker
in this transaction and assisted in the negotiations.



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For the Record

change ERP to 5,000 kw visual. *July 10*

Baxley, Ga. (BPCT-960709KF)—Upchurch Broadcasting Inc. for WUBI(TV) ch. 34: change ant. to 455 m., ERP to 5,000 kw visual, TL to 3.2 km NNW of Rye Patch, Ga. *July 9*

Columbus, Ga. (BPCT-960710KM)—Columbus Family Broadcasting Inc. for WXTX(TV) ch. 54: change ERP to 2,830 kw visual, ant. to 346 m. *July 10*

Savannah, Ga. (BPH-960719IA)—Phoenix Broadcast Partners Inc. for WZAT(FM) 102.1 mhz: change structure height, ant., TL. *July 19*

Valdosta, Ga. (BMPCT-960709KG)—Hutchens Communications Inc. for WGVP(TV) ch. 44: change ERP to 5,000 kw visual, overall height of tower to 626 m., ant. to 600 m., TL to .5 km S of Dixie, Ga. *July 9*

Sun Valley, Idaho (BPH-960719IB)—Alpine Broadcasting Ltd. for KECH-FM 95.3 mhz: change class from A to C1. *July 19*

Aurora, Ill. (BPCT-960708KF)—Skil Broadcasting Partnership for WEHS-TV ch. 60: change ant. to 512.4 m. *July 8*

Indianapolis (BPCT-960702KK)—Lesea Broadcasting Corp. for WHMB-TV ch. 40:

change ERP to 5,000 kw visual. *July 2*

Jacksonville, Ill. (BPET-960710LD)—West Central Illinois Educational Telecommunication Corp. for WSEC(TV) ch. 14: change overall height of tower to 328 m., ant. to 318 m. *July 10*

Macomb, Ill. (BMPET-960710LE)—West Central Illinois Educational Telecommunication Corp. for WMCC(TV) ch. 22: change ERP to 2,000 kw visual, ant. to 305 m., TL to NE corner of 1st and Cedar sts., near village of Bowen, Ill. *July 10*

—Compiled by Jessica Sandin

Changing Hands

Continued from page 36

Facilities: 99.3 mhz, 6 kw, 292 ft.

Format: Oldies, news/talk

KWSP(FM) Santa Margarita, Calif.

Price: \$500,000

Buyer: Co-owners Garry and Virginia Brill, Atascadero, Calif.; own KIOO-FM Atascadero/San Luis Obispo, Calif.

Seller: Hance Communications Ltd., Agoura Hills, Calif. (Tom Hansen, president); no other broadcast interests

Facilities: 106.1 mhz, 950 w, ant. 1,467 ft.

Format: Easy listening

Broker: Exline Co. (seller)

KHKR-FM East Helena/Great Falls, Mont.

Price: \$210,000

Buyer: STARadio Corp., Kankakee, Ill. (Jack W. Whitley, president/13.1% owner); owns WKAN(AM)-WLRT (FM) Kankakee and KMON-AM-FM Great Falls, Mont.

Seller: Northwest Broadcasting LP, Helena (Roger Lonnquist, general partner); owns KHKR(AM) East Helena

Facilities: 104.1 mhz, 100 kw, ant. 1,896 ft.

Format: Country

KYRX(FM) Chaffee, Mo.

Price: \$70,000

Buyer: Dana R. Withers, Benton, Ill.; owns WQRL(FM) Benton and WNSR(FM) Nashville, Ill., and has applied for FMs in Scott City, Marble Hill and Miner, all Mo., and Carthage, Ill.

Seller: Chartres Media Inc., Annandale, Va. (Mark Huffman, president); no other broadcast interests

Facilities: 104.7 mhz, 6 kw, ant. 328 ft.

Format: Hot adult contemporary

RADIO: AM

KWNK(AM) Simi Valley/Los Angeles

Price: \$4.2 million

Buyer: Lotus Communications Corp., Los Angeles (Howard A. Kalmenson, president); owns KWKW(AM) Los Angeles (for other holdings see

"Changing Hands," Aug. 5)

Seller: Valley Radio 670 Ltd. (Manuel Cabranes, general partner); no other broadcast interests. Note: Noble Broadcast Group Inc. was to buy station last year for \$3.65 million.

Facilities: 670 khz, 5 kw day, 1 kw night

Format: Sports

Brokers: Bergner & Co. (buyer); Foreman & Associates (seller)

KKDD(AM) North Las Vegas

Price: \$600,000

Buyer: Clear Channel Communications Inc., San Antonio (L. Lowry Mays, president); owns KLSQ(AM) Laughlin and KOWA(AM) Las Vegas, Nev.; is buying WHKW-AM Louisville and intellectual rights to WHKW-FM Louisville from seller (for other holdings see "Changing Hands," Aug. 5)

Seller: Regent Communications Inc., Covington, Ky. (Terry S. Jacobs, president); is buying KFMS-FM and KSNE-FM Las Vegas (for other holdings see "Changing Hands," July 1)

Facilities: 1410 khz, 5 kw

Format: children's

WFLB(AM) Fayetteville/Raleigh, N.C.

Price: \$228,635

Buyer: Beasley Broadcast Group, Naples, Fla. (George G. Beasley; president/owner); owns WKML(FM) Lumberton/Fayetteville and WDSC(AM)-WEGX(FM) Dillon, S.C./Fayetteville; also is buying WEWO(AM)-WAZZ(FM) Laurinburg/Fayetteville, N.C. from seller (for other holdings see "Changing Hands," June 24)

Seller: Donald W. Curtis, Raleigh, N.C.; owns (through New Age Communications Inc. and Carolina Media Group) WBBB(AM)-WPCM(FM) Burlington, WGBR(AM)-WKTC(FM), WFMC(AM), WEQR(FM) and WGBR(AM) Goldsboro, WPTF(AM)-WQDR(FM) and WKIX-FM Raleigh and WCPS(AM) Tarboro, all N.C.

Facilities: 1490 khz, 1 kw

Format: Religion

WIPC(AM) Lake Wales, Fla.

Price: \$90,000

Buyer: RAMA Communications Inc., Orlando, Fla. (Sabeta Persaud, president/owner). Persaud owns WOKB (AM) Orlando, WXXU(AM) Cocoa Beach and WFIV(AM) Kissimmee, all Fla.

Seller: Seggi Broadcasting of Fla., Orlando (Ron Seggi, principal); no other broadcast interests

Facilities: 1280 khz, 1 kw day, 500 w night

Format: News/talk

49% of WLOU(AM) Louisville, Ky.

Price: \$490 for stock

Buyer: Mortenson Broadcasting Co., Lexington, Ky. (Jack Mortenson, president/owner); owns KGGH(AM) Dallas, and WGBR(AM) Baltimore; 51% of WLou; 98% of WCGW(AM) Nicholasville-WJMM-FM Versailles, Ky.; WHLO (AM) Akron and WTOF-FM Canton, Ohio, and WEMM(FM) Huntington, W.Va.

Seller: Robert E. Emig, Louisville

Facilities: 1350 khz, 5 kw

Format: Urban contemporary

WEIC(AM) Charleston, Ill.

Price: Assumption of debt

Buyer: We're Eastern Illinois Christian Broadcasting Inc., Charleston (co-owners Gary Dean Lee, president, and Norma Jean Lee, secretary); no other broadcast interests

Seller: Com-Stat Communications Inc., Charleston (Stephen H. Garman, president); no other broadcast interests

Facilities: 1270 khz, 1 kw day, 500 w night

Format: C&W

WJSH(AM) Terre Haute, Ind.

Value: Assumption of debt

Buyer: Argo Broadcasting, West Terre Haute (co-owners Ronald J. Mott, Terry Tevlin)

Seller: Terre Haute Broadcasting Inc., Mims, Fla. (John Burns, president/80% owner.) Burns owns Spinney Broadcasting Corp.

Facilities: 1300 khz, 500 w day, 75 w night

Format: Country

—Compiled by Elizabeth A. Rathbun and Jessica Sandin

Changing Hands

*The week's tabulation
of station sales*

Proposed station trades

*By dollar volume and number of sales;
does not include mergers or acquisitions
involving substantial non-station assets*

THIS WEEK:

TVs □ \$0 □ 0
Compos □ \$391,930,000 □ 8
FMs □ \$128,640,433 □ 10
AMs □ \$3,640,001 □ 6
Total □ \$524,210,434 □ 24
SO FAR IN 1996:
TVs □ \$5,335,830,845 □ 70
Compos □ \$10,594,550,479 □ 257
FMs □ \$1,976,154,023 □ 293
AMs □ \$155,478,914 □ 173
Total □ \$18,062,014,261 □ 793
SAME PERIOD IN 1995:
TVs □ \$2,592,112,000 □ 93
Compos □ \$1,324,283,810 □ 155
FMs □ \$470,606,651 □ 250
AMs □ \$77,327,754 □ 137
Total □ \$4,464,303,215 □ 635

Source: BROADCASTING & CABLE

COMBOS

Swap of WIOQ(FM) and WUSL(FM) Philadelphia plus \$10 million for WPEG(FM) Concord/Charlotte, WBAV (AM) Charlotte-WBAV-FM Gastonia/Charlotte, WFNZ(AM) (formerly WRFX) Charlotte-WRFX(FM) Kannapolis/Charlotte and WNKS-FM (formerly WEDJ-FM) Charlotte, all N.C.

Value: \$250 million

Swapper, wioq, wusl: EZ Communications Inc., Fairfax, Va. (Alan Box, president); owns WSOC-FM and WSSS (FM) Charlotte. Note: EZ is being purchased by American Radio Systems (see "Changing Hands," Aug. 12). In related deal, EZ will swap WRFX-FM, WNKS-FM and WSSS(FM) for WTDR(FM) (see item, below).

Swapper, wpeg, wbaav-am-fm, wfnz-wrfx, wnks-fm: Evergreen Media Corp., Irving, Tex. (Scott K. Ginsburg, chairman/55.6% owner); owns WYXR-FM and WJZZ-FM Philadelphia; is buying WFLN-FM Philadelphia (for other holdings see "Changing Hands," Aug. 19).

Facilities: wioq: 102.1 mhz, 27 kw, ant. 669 ft.; wusl: 98.9 mhz, 18 kw, ant. 830 ft.; wpeg: 97.9 mhz, 95 kw, ant. 1,611 ft.; wbaav(am): 1600 khz, 1 kw; wbaav-fm: 101.9 mhz, 99 kw, ant. 988 ft.; wfnz: 610 khz, 5 kw day, 1 kw night; wrfx: 99.7 mhz, 84 kw, ant. 1,056 ft.; wnks-fm: 95.1 mhz, 100 kw, 1,542 ft.

Formats: WIOQ: CHR; WUSL: urban contemporary; WPEG: urban contemporary; WBAV(AM): urban gold; WBAV-FM: urban contemporary; WFNZ: sports; WRFX: AOR; WNKS-FM: CHR
Broker: Star Media Group (Evergreen)

Swap of WRFX(FM), WNKS-FM and WSSS(FM) Charlotte for WTDR(FM) Statesville/Charlotte, N.C., plus \$64.8 million

Value: \$100 million

Swapper, WRFX-FM, WNKS-FM, WSSS: EZ Communications (see item, above)
Swapper, WTDR: SFX Broadcasting Inc., New York (Robert F.X. Sillerman, executive chairman/53.2% owner); owns WLYT(FM) (formerly WEZC) Hickory/Charlotte (for other holdings see "Changing Hands," Sept. 2, Aug. 26)

Facilities: WSSS: 104.7 mhz, 96 kw, ant. 1,210 ft.; WTDR: 96.9 mhz, 100 kw, ant. 1,550 ft.

Formats: WSSS: '70s; WTDR: country
Broker: Dugan & Associates (SFX)

KCEO(AM) Vista/San Diego-KUPR-FM Carlsbad/San Diego, Calif.

Price: \$32 million

Buyer: Nationwide Communications Inc., Columbus, Ohio (Steve Berger, president); owns KFSD-FM San Diego; is buying KPOP(AM)-KGB-FM San Diego (for other holdings, see "Changing Hands," Aug. 5)

Seller: Tri-Cities Broadcasting Ltd. c/o Philadelphia Music Works, Bryn Mawr, Pa. (Ken Gross, president); is selling KYTC(FM) Northwood, Iowa
Facilities: AM: 1000 khz, 2.5 kw day, 500 w night; FM: 95.7 mhz, 3.3 kw, ant. 305 ft.

Formats: AM: talk; FM: adult alternative

Brokers: Gary Stevens & Co. (buyer); Media Venture Partners (seller)

WNAM(AM) Neenah-Menasha-WUSW(FM) Oshkosh, Wis.

Price: \$5.2 million

Buyer: Value Radio Corp. Inc., Neenah (William H. Rittman, president/7.7% owner; William R. Walker, secretary/40.7% owner); is buying WGB(FM) Kaukauna/Oshkosh, Wis.; is selling WFDL(FM) Lomira, Wis. Walker owns 53.3% of WTDY(AM)-WMGN(FM) Madison and is limited partner of owner of WJJO-FM Watertown, Wis.; 49.9% of WOSH(AM)-WVBO(FM) Oshkosh and 21% of WIZM(AM)-WIZM-FM La Crosse, Wis.; 47.6% of company buying KTOZ-FM Marshfield, Mo.; 39.9% of WSJM(AM)-WIRX(FM) St. Joseph, Mich., and company buying WYTZ(FM) Bridgman, WCSY(AM)-WCSY-FM South Haven and

WZTY(FM) Hartford, all Mich., and has applied for CP for new FM at Benton Harbor, Mich.; 22.5% of WMAY(AM)-WNNS(FM) Springfield and WOKZ(FM) Taylorville, Ill.; 7.7% of WJMC(AM)-WJMC(FM) Rice Lake, Wis., and 6.6% of WCFX(FM) Clare and 4% of WCHT(AM)-WGLQ(FM) Escanaba, Mich. Walker also is limited partner of owner of WIXC(FM) Essexville, Mich., company that has applied for new FM in Frankenmuth, Mich.; and is GP of KOSP(FM) Willard, Mo.; 47.6% owner of company that is GP, and 72.5% owner of company that is LP, of applicant for new FM at Brookline, Mo.; 23.4% owner of GP of company that owns WIXC(FM) Essexville and has applied for new FM in Frankenmuth, Mich.; 13.85% owner of GP of WEAQ(AM)-WIAL(FM) Eau Claire and WECL-FM Elk Mound, Wis., and 12.5% owner of company that is GP of owner of WJO-FM Watertown.

Seller: ODon Communications Group I LP, Neenah (William O'Donnell, president); no other broadcast interests

Facilities: AM: 1280 khz, 5 kw day, 1 kw night; FM: 96.9 mhz, 3 kw, ant. 328 ft.

Formats: AM: nostalgia; FM: modern country

Broker: Broadcasting Asset Management Corp.

KBOZ(AM)-KATH(FM) Bozeman and KPKX(FM) Livingston, Mont.

Value: \$1.9 million (includes transfer of KBKO-FM Billings, Mont., from buyer to seller; \$1.15 million for KBOZ-KATH and KPKX; KBKO-FM valued at \$750,000)

Buyer: Reier Broadcasting Co., Bozeman (William R. Reier, president/owner); owns KOB(AM)-KZLO-FM Bozeman; has applied to build FM in Billings

Seller: Deschutes River Broadcasting Inc., Portland, Ore. (Edward T. Hardy, president/2.45% owner; Endeavour Capital Funds LP, 86% owner); owns KDWG(AM)-KCTR(FM) and KKBR (FM) Billings and KBMJ(FM) Hardin, Mont.; is buying KBMJ(FM) Hardin/Billings (for complete holdings see "Changing Hands," Aug. 26).

Facilities: KBOZ: 1090 khz, 5 kw; KATH: 93.7 mhz, 100 kw, ant. 245 ft.; KPKX: 97.5 mhz, 100 kw, ant. 265 ft.; KBKO-FM: 103.7 mhz, 100 kw, ant. 480 ft.

Formats: KBOZ: country; KATH: hot country; KPKX: rock alternative; KBKO-FM: hot country

WJXY-AM-FM Myrtle Beach, S.C.

Price: \$1.3 million

Buyer: Carolina Broadcasting Inc.,

Rockville, Md. (Stan Karas, president); owns WCVA(AM)-WCUL-FM Culpeper, Va.

Seller: Downs Satellite Broadcasting of South Carolina Inc., Conway, S.C. (Paul Downs, president); no other broadcast interests

Facilities: AM: 1050 khz, 5 kw day, 473 w night; FM: 93.9 mhz, 6 kw, ant. 328 ft.

Formats: AM: soft standards; FM: country

Broker: Snowden Associates

KASM-AM-FM Albany, Minn.

Price: \$1.25 million

Buyer: StarCom Inc., Waite Park, Minn. (Dennis G. Carpenter, president/87% owner); owns KYRS-FM Atwater, KKSJ(AM) Sartell and KXSS(AM)-KLZZ(AM) Waite Park, all Minn.

Seller: Robert E. Ingstad, Valley City, N.D.; for holdings see "Changing Hands," June 10

Facilities: AM: 1150 khz, 2.5 kw day, 23 w night; FM: 105.5 mhz, 3 kw, ant. 328 ft.

Formats: AM: country; FM: oldies

Broker: Johnson Communications Properties Inc.

WLCC(AM)-WMCC-FM (formerly wlcc-fm) Munfordville, Ky.

Price: \$280,000 (includes \$30,000 consulting agreement)

Buyer: BRC Media Management Inc., Rockville Centre, N.Y. (James E. Champlin, president/owner); owns WLKT(AM) Fayette/Lexington, Ky.; is general partner of company that owns WLRS(AM) Louisville, Ky.

Seller: Royse Radio of Hart County Inc., Glasgow, Ky. (Henry G. Royse II, president/joint owner with Terri Lou Royse). Henry Royse owns WCLU(AM) Glasgow; has applied to build FM in Glasgow.

Facilities: AM: 1150 khz, 1 kw day, 61 w night; FM: 102.3 mhz, 3 kw, ant. 99 ft.

Formats: Both dark

RADIO: FM

WWMX(FM) and WOCT(FM) Baltimore

Price: \$90 million (\$60 million for WWMX; \$30 million for WOCT)

Buyer: American Radio Systems Corp., Boston (Steven B. Dodge, chairman); owns WBMD(AM)-WQSR-FM, WBGR(AM) Baltimore; owns or is buying KKDJ(FM), KMJ(AM)-KSKS(FM), KNAX-FM, KRBT-FM, KOQO-AM-FM Fresno, KKSJ(AM)-KBAY(FM), KSJO(FM) and KUFJ(FM) San Jose/San Francisco and KRAK-FM, KHKK(AM)-KNCI(FM), KXOA-AM-FM, KOPT(FM), KCTC(AM)-KYMJ(FM), KSSJ-FM, KMJ(FM) and KSFJ(FM) Sacramento, all Calif.; WZMX(FM), WRCH-FM and WTIC-

AM-FM Hartford, Conn.; WIRK-FM, WKGR-FM, WBZT-AM, WEAT-AM-FM, WOLL-FM and WPBZ-FM West Palm Beach, Fla.; WRKO(AM)-WBMX(FM), WEEI-AM, WEGQ-FM and WWTM(AM)-WAAF(FM) Boston; KBEQ-AM-FM (Kan.) and KFKF-FM (Mo.) Kansas City; KFNS(AM)-KEZK-FM, KSD-AM-FM and KYKY(FM) St. Louis; KFAB(AM)-KGOR(FM) Omaha; WSOC-FM Charlotte, N.C.; KMZQ-FM, KMXB-FM, KXNO(AM)-KLUC-FM, KVEG(AM), KFBI(FM) Las Vegas; WYRK-FM, WJYE-FM, WECK-AM, WSJZ-FM and WBLK-FM Buffalo and WCMF-FM, WCMF(AM) (formerly WRMM), WRMM-FM, WHAM(AM)-WVOR-FM, WPXY-FM, WHTK-AM and (under joint sales agreement) WNYE-FM Rochester, all N.Y.; WMMX-FM, WTUE-FM and WONE-AM and (under LMA) WXEG-FM, WLQT-FM and WDOL-FM, all Dayton, Ohio;

KDBX(FM), KBBT(AM)-KUFO(FM), KUPL-FM and KKJZ(FM) Portland, Ore.; WBZZ(FM) and WZPT(FM) Pittsburgh and WIOQ(FM) and WUSL(FM) Philadelphia; KJCE(AM)-KKMJ-FM and KAMX(FM) (formerly KPTY) Austin, Tex., and KRPM(AM) (formerly KING), KYCW(FM), KMPS-AM-FM and KZOK-FM Seattle and KBKS(FM) (formerly KCIN) Tacoma/Seattle, Wash.; is selling WNEZ(AM) New Britain/Hartford

Seller: Capitol Broadcasting Co. Inc., Raleigh, N.C. (Jim Goodmon, president; Robert J. Lind, VP, radio group); owns WJZY-TV Charlotte and WRAL-TV-FM Raleigh, N.C.; has time brokerage agreements with WFVT-TV Charlotte, WDNC-AM Durham and WRAX-TV Raleigh

Facilities: WWMX: 106.5 mhz, 7.4 kw, ant. 1,217 ft.; WOCT: 104.3 mhz, 50 kw, ant. 420 ft.

Formats: WWMX: adult contemporary; WOCT: '70s

WGRR(FM) Hamilton/Cincinnati, Ohio

Price: \$31 million

Buyer: Tsunami Communications Inc., Denver (Tony Galluzzo, president); owns KIIH(AM) Fort Collins/Denver-KTCL(FM) Denver

Seller: Dalton Group Inc., Potomac, Md. (William and Susan Dalton, owners); owns WWSG(FM) and WEND(FM) Charlotte, N.C.

Facilities: 103.5 mhz, 11 kw, ant. 1,037 ft.

Format: Oldies

WXCJ(FM) Havre de Grace, Md.

Price: \$3.5 million

Buyer: Steinman Stations Inc., Wilmington, Del. (Julian H. Booker, president); owns WDEL(AM)-WSTW-FM Wilmington

Seller: Prettyman Broadcasting Co., Salisbury, Md. (William E. Prettyman Jr., president); owns WXJN(FM) Lewes

and WYUS(AM)-WAFL(FM) Milford, Del.; WLFX(FM) Ocean Pines and WICO-AM-FM Salisbury, Md., and WEPM(AM)-WKMZ(FM) Martinsburg, W.Va.

Facilities: 103.7 mhz, 50 kw, ant. 341 ft.

Format: Country

KRTR-FM Kailua/Honolulu

Price: \$2.5 million

Buyer: New Planet Radio, San Francisco (Gerry Clifton, Scott Fey, Albert Bracht, managing partners); is buying KBZR-FM Gilbert/Phoenix and KRIM-FM Payson/Flagstaff, Ariz.; is acquiring Clifton's CP for KBLZ(FM) Kaneohe/Honolulu

Seller: Ohana Broadcasting Inc., Honolulu (Austin and Linda Vali, owners); no other broadcast interests

Facilities: 96.3 mhz, 75 kw, ant. 2,120 ft.

Format: Adult contemporary

WWLF(FM) Copenhagen, N.Y.

Price: \$608,203 (\$50,000 for stock; \$558,203 noncompete agreement)

Buyer: David W. Mance (75% owner), Watertown, N.Y.; owns 55% of WATN(AM) Watertown-WTOJ(FM) Carthage and 47.5% of WLKC(FM) Henderson, N.Y.

Seller: Ezra S. Ford II, Lafargeville, N.Y.; no other broadcast interests

Facilities: 106.7 mhz, 200 w, ant. 1,227 ft.

Format: Rock

WAYG(FM) Sarasota, Fla.

Price: \$400,000

Buyer: Northwestern College, Roseville, Minn. (Donald Erickson, president); owns KNWS-AM-FM Waterloo, Iowa; KDNW-FM and KDNI-FM Duluth and KTIS-AM-FM Minneapolis, Minn.; KFNW-AM-FM West Fargo, N.D.; KNWC-AM-FM Sioux Falls, S.D., and WNWCFM Madison, Wis.

Seller: Southwest Florida Community Radio Inc., Brentwood, Tenn. (Robert Augsburg, president); owns WAYJ(FM) Fort Myers and WAYF(FM) West Palm Beach, Fla., and WAYM(FM) Columbia, Tenn.

Facilities: 89.1 mhz, 50 kw, ant. 462 ft.

Format: Christian

WLHN-FM Elwood, Ind.

Price: \$265,000

Buyer: Wade L. Weaver, Marion, Inc.; no other broadcast interests

Seller: Phoenix Broadcasting Corp., Lee's Summit, Mo. (LaMar Hughes, principal); no other broadcast interests

Facilities: 101.7 mhz, 3 kw, ant. 328 ft.

Format: Oldies

Continues on page 74

For the Record

Longmont Channel 25 Inc. for KDEN(TV) ch. 25: change overall height of tower to 355 m., ant. to 325 m. *July 11*

Clermont, Fla. (BPCT-960628KJ)—Press Broadcasting Co. Inc. for WKCF(TV) ch. 18: change ERP to 5,000 kw visual, ant. *June 28*

Key West, Fla. (BMPCT-960711KN)—Hispanic Keys Broadcasting Corp. for WWFD(TV) ch. 8: change ant. to 41 m., ERP to 5.74 kw visual. *July 11*

Panama City, Fla. (BPCT-960627KV)—Ashling Broadcast Group for WPGX(TV) ch. 28: change overall height of tower to 615.6 m., ant. to 609.7 m., ERP to 5,000 kw visual. *June 27*

Wailuku, Hawaii (BMPCT-960628KW)—

KITV Argyle Television Inc. for KMAU(TV) ch. 12: change overall height of tower to 61 m., ant. to 1,664 m., ERP to 56.9 kw visual, TL to .95 km NE of Kalepeamoa, 2.7 km N of Kahua Mt. *June 28*

East St. Louis, Ill. (BPCT-960716KG)—Roberts Broadcasting Co. for WHSL(TV) ch. 46: change overall height of tower to 350.2 m., ant. 436.7 m. *July 16*

Quincy, Ill. (BPCT-960724KJ)—Believer's Broadcasting Corp. for WTJR(TV) ch. 16: change ERP to 1,035 kw visual, ant. to 308.1 m. *July 24*

Kokomo, Ind. (BPCT-960621KI)—River City License Partnership for WTTK(TV) ch. 29: change ERP to 5,000 kw visual. *June 21*

Cedar Rapids, Iowa (BMPCT-960723-KG)—Fant Broadcasting of Iowa Inc. for KTVC(TV) ch. 48: change overall height of tower to 425 m., ant. to 451 m., ERP to 5,000 kw visual. *July 23*

Iowa City, Iowa (BMPCT-960624KF)—KM Communications Inc. for TV on ch. 20: change TL to S side of Rte. 28, 3.4 km E of Cedar Bluff, Iowa, ant. to 521 m., ERP to 2,735 kw visual. *June 24*

Sioux City, Iowa (BPCT-960625KI)—Maine Radio and Television Co. for KMEG(TV) ch. 14: change overall height of tower to 558 m., ant. to 610 m., ERP to 5,000 kw visual. *June 25*

—Compiled by Jessica Sandin

Changing Hands

continued from page 44

WQHK-FM Decatur/Fort Wayne, Ind.

Price: \$175,000 for stock

Buyer: John F. Dille III and John F. Dille IV (Dille III was 50% owner before transfer; after transfer Dilles together will own 66.66%), Elkhart, Ind. Dille III is president/75% owner of Pathfinder Communications Corp., which owns WHWD(AM), WMEE(FM), WOWO(AM) Fort Wayne; is buying WBYR(FM) Van Wert, Ohio/Fort Wayne, Ind., and WFWI(FM) Fort Wayne. Pathfinder also owns WTRC(AM) Elkhart-WBYT(FM) Elkhart/South Bend, Ind., WAKX(FM) Holland/Grand Rapids, Mich., and KOAS(FM) Broken Arrow, Okla.; is buying WNDU-AM-FM South Bend; is selling WCUZ-AM-FM Grand Rapids, Mich., and KQLL-AM-FM and KOAS-FM Tulsa, Okla. Dille III also owns 50% of WQHK-FM Decatur, Ind.

Seller: Julia A. Moore and Jeffrey L. Moore, Lebanon, Ohio (50% owners before transfer; 0% owners after transfer); no other broadcast interests

Facilities: 105.1 mhz, 2 kw, ant. 397 ft.

Format: Contemporary country

WUFX(FM) (formerly WLIQ) Harriman, Tenn.

Price: \$172,100

Buyer: P&G Properties Inc., Rockwood, Tenn. (Glenn Hill, president/31% owner); owns WOFE-AM-FM Rockwood, Tenn.

Seller: W.O. Powers, Florence, S.C.; owns WYEA(AM) Sylacauga, Ala.

Facilities: 92.7 mhz, 1.25 kw, ant. 440 ft.

Format: Country

WXVE(FM) Galetton, Pa.

Price: \$20,130

Buyer: Family Life Ministries Radio Inc., Bath, N.Y. (Richard M. Snavey, president/12.5% owner); owns WCIC-FM Bath, WCIV-FM Canandaigua,

WCII-FM Elmira, WCID-FM Friendship, WCOT-FM Jamestown, WCII-FM Spencer and WCOU-FM Warsaw, all N.Y.

Seller: Broadcast Communications Inc., Dubois, Pa. (Robert M. Stevens, president/owner); owns WXLJ(FM) Spangler; is buying WNCC(AM) Barnesboro, WRDD(AM) Ebensburg and WCRO(AM) Johnstown, all Pa. Stevens also has applied to build FMs at Barnesboro and Brookville, Pa.

Facilities: 97.5 mhz, 23 kw, ant. 705 ft.

Format: AOR

RADIO: AM

WGKA(AM) Atlanta

Price: \$2 million

Buyer: JW Broadcasting Inc., Atlanta (Joseph Weber, president/owner); no other broadcast interests

Seller: WGKA Inc., Atlanta (Eathel Holley, principal); no other broadcast interests

Facilities: 1190 khz, 10 kw day

Format: Classical

Broker: Sailors & Associates

WCLY(AM) Raleigh/Durham, N.C., and WLLV(AM) Louisville, Ky.

Price: \$1 million (\$350,000 for WCLY; \$650,000 for WLLV)

Buyer: Mortenson Broadcasting Co., Lexington, Ky. (Jack M. Mortenson, president/owner); owns WCGW(AM) Nicholasville-WJMM(FM) Versailles, Ky.; WBGR(AM) Baltimore; WHLO(AM) Akron and WTOF(FM) Canton, Ohio; KGGR(AM) Dallas, and WEMM(FM) Huntington, W.Va. Jack Mortenson owns 51% of WLOU(AM) Louisville.

Seller: Argie Dale, Louisville; no other broadcast interests

Facilities: WCLY: 1570 khz, 1 kw day, 7 kw night; WLLV: 1240 khz, 1 kw

Formats: WCLY: religion; WLLV: gospel

WHJB(AM) Greensburg, Pa.

Price: \$300,000

Buyer: Broadcast Communications Inc., DuBois, Pa. (Robert M. Stev-

ens, president)

Seller: WHJB Corp., Greensburg (Melvin A. Goldberg, president); is selling WSSZ(FM) Greensburg

Facilities: 620 khz, 2.5 kw day, 500 w night

Format: MOR

WAPB(AM) Murfreesboro, Tenn.

Price: \$200,001

Buyer: Hemmingford Media Inc., Nashville, Tenn. (Michael Leahy, president/18% owner; Essembee Corp., 73% owner); no other broadcast interests

Seller: Colonial Broadcasting of Tennessee Inc., Murfreesboro (Robert Corlew III, president); no other broadcast interests

Facilities: 810 khz, 5 kw day

Format: News

KLFJ(AM) Springfield, Mo.

Price: \$140,000

Buyer: Mark and Jeanna Holmes, Springfield; no other broadcast interests

Seller: Queen City Broadcasting Co. Inc., Springfield (Don E. Burrell Jr., principal); no other broadcast interests

Facilities: 1550 khz, 5 kw day, 28 w night

Format: Inspirational

WMCW(AM) Harvard, Ill.

Price: Stock exchange

Buyer: Stateline Radio Inc., Harvard (Mianne S. Nelson, president/owner). Nelson will convey her 50% share of seller to seller, which will convey to her all the stock of Stateline.

Seller: Mitchell Broadcasting Co. Inc., Grinnell, Iowa (Forrest J. Mitchell, president/father of president of buyer). Forrest Mitchell and wife, Joan, own KGRN(AM) Grinnell; have interest in WRAM(AM)-WMOI(FM) Monmouth, Ill.

Facilities: 1600 khz, 500 w day, 19 w night

Format: Adult contemporary

—Compiled by Elizabeth A. Rathbun

KCAL raises \$165 million

KCAL-TV (San Francisco) has announced that it will raise about \$165 million to finance the purchase of the station from the Walt Disney Co., according to the prospectus. The prospectus also shows that KCAL will mean greater losses for the significant amount of the company's cash.

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Changing Hands

The week's tabulation
of station sales

Proposed station trades			
TV	\$33,400,000	3	
Compos	\$21,835,000	5	
FMs	\$7,110,200	5	
AMs	\$10,505,000	9	
Total	\$77,950,200	22	
SO FAR IN 1995:			
TVs	\$4,421,340,945	78	
Compos	\$10,845,817,025	264	
FMs	\$1,947,675,223	301	
AMs	\$169,133,914	195	
Total	\$21,223,711,011	828	
SAME PERIOD IN 1995:			
TVs	\$2,697,315,500	102	
Compos	\$1,121,775,410	160	
FMs	\$509,511,461	273	
AMs	\$78,367,754	141	
Total	\$4,637,879,025	676	

SOURCE: BROADCASTING & CABLE

TV

KCNS-TV San Francisco

Price: \$30 million

Buyer: Ramcast Corp., New York (Rachamim Anatian, chairman/92.5% owner; Barbara Lawrence, president); is buying WRAY(TV)

Wilson/Raleigh, N.C.

Seller: West Coast United Broadcasting Co., San Francisco (Carson Chen, president); no other broadcast interests

Facilities: Ch. 38, 5,000 kw visual, 500 kw aural, ant. 1,443 ft.

Affiliation: Independent

Broker: Gammon Media Brokers Inc.

KOOG-TV Ogden/Salt Lake City

Price: \$7.5 million

Buyer: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); is buying WPVJ-FM Ponte Vedra Beach/Jacksonville, Fla. (see item, below; for complete holdings, see "Changing Hands," Aug. 26)

Seller: Alpha & Omega Communications LLC, Salt Lake City (Max Jarimillo, president); no other broadcast interests

Facilities: Ch. 30, 5,000 kw visual, 500 kw aural, ant. 777 ft.

Affiliation: Independent

WDHS(TV) Iron Mountain/Marquette, Mich.

Price: \$750,000

Buyer: W. Russell Withers Jr., Mount Vernon, Ill.; owns KREG-TV Glenwood Springs, KREX-TV Grand Junction and KREY-TV Montrose, all Colo.; WMIX-AM-FM Mount Vernon; KOKX-AM-FM Keokuk, Iowa; KAPE(AM)-KGMO(FM) Cape Girardeau and KMPL(AM)-KBXB-FM Sikeston, Mo.; KVSF(AM)-KZXA-FM Santa Fe, N.M.; KAVU-TV and KNAL

(AM) Victoria, Tex., and WDTV(TV) Weston, W.Va.; is buying KTRC(AM) Santa Fe; has applied to build FMs at Galatia and Breese, Ill. Note: Fant Broadcasting Co. LLC was to buy WDHS-TV for \$1.25 million.

Seller: Danny L. Hood Evangelistic Association, Green Bay, Wis. (Danny L. Hood, president); no other broadcast interests

Broker: Proctor & Associates

Facilities: Ch. 8, 2 kw visual, 200 w aural, ant. 508 ft.

Affiliation: Independent

COMBOS

WROE(FM) and WNCY-FM Neenah-Menasha/Oshkosh and WNFL(AM) Green Bay, Wis.

Price: \$9.5 million and tax-free exchange of WKQ(AM) Hibbing-WTDX(FM) Nashwauk, Minn.

Buyer: Midwest Communications Inc., Wausau, Wis. (Duke E. "Duey" Wright, president/92% owner); owns WNNW(AM)-WFAT(FM) Kalamazoo and WTVB(AM)-WNNW-FM Coldwater/Kalamazoo, Mich., and WOZZ-FM New London/Appleton, Wgee(AM)-WIXX-FM Green Bay and Wgee-FM Sturgeon Bay, Wis. Wright owns WDEZ-FM, WFC-FM, WRIG(AM) and WSAU(AM) Wausau and 30% of WOXM-FM Mosinee, Wis.

Seller: Central States Network LP, Chicago (Thomas L. Booke, president); owns WKFX-FM Green Bay; is selling WVAX(AM) (formerly WPRC)-WWTE-FM Lincoln and WTAX(AM)-WDBR(FM) Springfield, Ill., and WHBL(AM)-



James A. Gammon, President

Third Quarter TV Closings

KTNC-TV

(KFCB-TV)

San Francisco, CA DMA

WSWS-TV

Columbus, GA DMA

WBFX-TV

Greensboro, NC DMA

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BROKERS

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Jim Gammon

703-761-5020

Kansas City

Christopher Miller

913-749-7303

Broadcasting

WWJR(FM) Sheboygan, Wis.

Facilities: WROE: 94.3 mhz, 25 kw, ant. 338 ft.; WNCY-FM: 100.3 mhz, 45 kw, ant. 489 ft.; WNFL: 1440 khz, 5 kw day, 500 w night; WKKQ: 650 khz, 10 kw day, 500 w night; WTBX: 93.9 mhz, 100 kw, ant. 548 ft.

Formats: WROE: soft hits; WNCY-FM: country; WNFL: news/talk; WKKQ: country; WTBX: CHR

Broker: Blackburn & Co. (seller)

WPIC(AM)-WYFM(FM) Sharon, Pa.

Price: \$5.885 million (includes \$1.5 million noncompete agreement)

Buyer: Connoisseur Inc., Westport, Conn. (Jeffrey D. Warshaw, president/owner); owns WXXQ(FM) Freeport and WROK(AM)-WZOK(FM) Rockford, Ill.; KORB (FM) Bettendorf, KJOC (AM) Davenport, WXLN(FM) Moline and KBOB(FM) Muscatine, all Iowa; WFDF(AM)-WDZZ(FM) Flint, Mich., and WBBW(AM), WBBG(FM), WRTK(AM) and WHOT-FM Youngstown, Ohio; is buying WGEN-AM-FM Geneseo, Ill.; WRBT (FM) Mt. Carmel, Ill./Evansville, Ind.; KKCX (FM) Cedar Falls and KOEL-AM-FM Oelwein/Cedar Falls, Iowa; WGBF (AM) Evansville-WGBF-FM Henderson, Ky.; is selling WFRL(AM) Freeport; has applied to build FM in Frankentuch, Mich. Warshaw is selling his 21.7% ownership in KPCC(AM) Pasadena, Calif. He is son of Howard and Miriam Warshaw, owners of WVNJ(AM) Oakland, N.J.; WTHE(AM) Mineola, N.Y., and WRBZ(AM) Raleigh/Durham, N.C., and are selling WKIX-FM Raleigh/Durham.

Seller: Wicks Broadcast Group LP, New York (WBG Management Inc., general partner; Edgar R. Berner, president/41.7% owner); for holdings, see "Changing Hands," July 29

Facilities: AM: 790 khz, 1 kw day, 51 w night; FM: 102.9 mhz, 44 kw, ant. 455 ft.

Formats: AM: nostalgia; FM: '70s

KWSN(AM)-KRRO(FM) Sioux Falls, S.D.

Price: \$3 million

Buyer: Midcontinent Media Inc., Minneapolis (N.L. Bentson, chairman/58.2% owner); owns KELO-AM-FM Sioux Falls; is selling WGGY(AM) St. Paul/Minneapolis; is becoming general partner with Point Communications Inc. in owning WTSO-AM-WZEE-FM Madison and WMLI-FM Sauk City/Madison, WMAD-AM-FM Sun Prairie and WIBA-AM-FM Madison, all Wis.

Seller: BCR Corp. Inc., Indianapolis (Dan Young, 29.6% owner; John W. Biddinger, 17% owner); owns KBBX (AM)-KESY-FM Omaha and KWSN(AM)-KRRO-FM Sioux Falls, S.D. Biddinger owns 37%, and Young owns 4.9% (through SunGroup Inc.) of KMJJ-FM Shreveport, La.; KKSS-FM Santa Fe/Albuquerque, N.M., and KEAN-AM-FM Abilene, KKYS-FM Bryan and KYKX-FM Longview, all Tex.; are buying CP for KFXJ-FM Abilene. Biddinger owns 50% of company buying WTOT(AM)-WJAQ-FM Marianna, Fla.

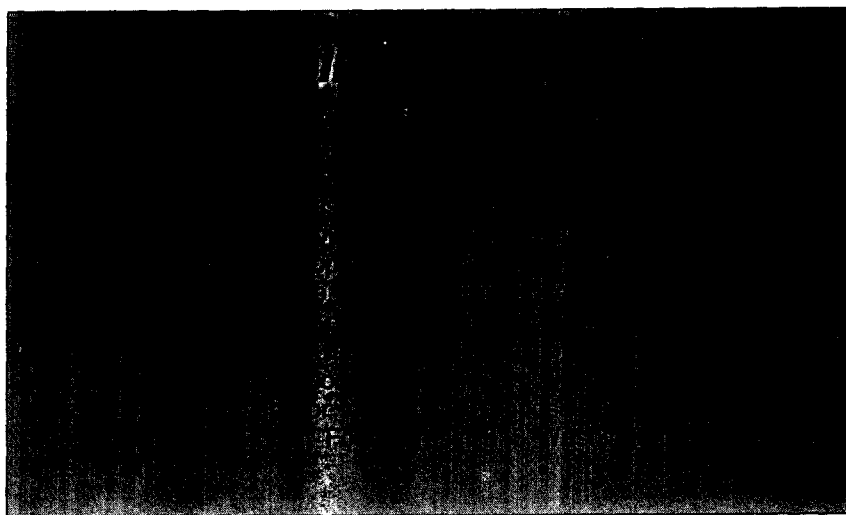
Facilities: AM: 1230 khz, 1 kw; FM: 103.7 mhz, 50 kw, ant. 187 ft.

Format: AM: full service; FM: classic rock

WLET-AM-FM Toccoa, Ga.

Price: \$2.2 million

Buyer: Southern Broadcasting Cos. of Pensacola Inc., Athens, Ga. (Paul C. Stone, president/33% owner); is selling woww(FM) and WTKX-FM Pensacola, Fla. Stone is selling WXSX(FM) Quincy, Fla.; owns 50% of Southern Broadcasting Cos., which is selling WPAP-FM Panama City and WPBH(FM) Parker, Fla., and WSNi(FM) Thomasville, Ga.; owns 50% of WGMG(FM) Crawford, WZOT(AM)-WTSH-FM Rockmart and WTSH(AM) Rome, all Ga.; 24.5% of



WTXL-TV Tallahassee, Fla., and 5% of WMOQ(FM) Bostwick, Ga.

Seller: Sonic Broadcasting Inc., Toccoa (Eugene J. Mark Jr., president); no other broadcast interests

Facilities: AM: 1420 khz, 5 kw day; FM: 106.1 mhz, 100 kw, ant. 1,132 ft.

Formats: AM: news/talk; FM: adult contemporary

KNOX-AM-FM Grand Forks, N.D.

Price: \$1.1 million

Buyer: Leighton Enterprises Inc., St. Cloud, Minn. (Alver Leighton, president/86.5% owner); owns KYCK(FM) Crookston, KDLM(AM) Detroit Lakes and KNSI(AM)-KCLD(FM) St. Cloud, all Minn.; is selling KFGX(FM) Detroit Lakes; has applied to build station at St. Joseph, Minn. Alver Leighton is buying KBOT(FM) Pelican Rapids, Minn.; is selling KCII-AM-FM Washington, Iowa

Seller: Radio Grand Forks Associates Ltd., Peoria, Ill. (Henry Slane, general partner); no other broadcast interests

Facilities: AM: 1310 khz, 5 kw; FM: 94.7 mhz, 100 kw, ant. 325 ft.

Formats: AM: MOR; FM: country

RADIO: FM

WPVJ-FM Ponte Vedra Beach/Jacksonville, Fla.

Price: \$4 million

Buyer: Paxson Communications Corp., West Palm Beach, Fla. (Lowell W. "Bud" Paxson, chairman/owner); see KOOG-TV Ogden/Salt Lake City, above

Seller: InterMart Broadcasting First Coast Inc., Punta Gorda, Fla. (James E. Martin, president). Martin owns WCCF(AM)-WIKX-FM Punta Gorda, WCVU(FM) Solana, WGUF(FM) Marco and WKZY(FM) LaBelle, all Fla.; has applied to build FM at Punta Rassa, Fla.; owns 50% of applicant for FM in Murdock, Fla.; and 33.3% of MBS Communications, which has applied to build FMs at Fairview, Pa., and Ettrick, Va.

Facilities: 106.5 mhz

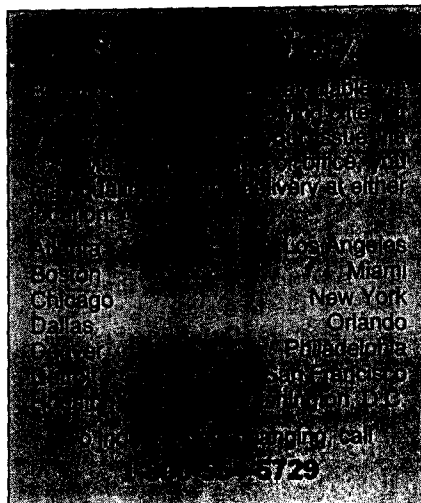
Format: Dark

KPFX(FM) Fargo, N.D.

Price: \$2.125 million

Buyer: Ingstad Broadcasting Inc., Fargo, N.D. (James D. Ingstad, president/owner/brother of seller); is buying KQFN(AM) West Fargo-KQWB-FM Moorhead, Minn. (for other holdings, see "Changing Hands," July 22)

Seller: T&J Broadcasting Inc., Orono, Minn. (Thomas E. Ingstad, president/owner/brother of buyer); owns KLTA (FM) Breckenridge/Fargo, KIT(AM)-KATS(FM) Yakima and KXXS(FM) Top-



penish, Wash.; is buying KMWX (AM)-KFFM(FM) Yakima. Ingstad also owns KXIC(AM)-KKRQ(FM) Iowa City; KIMM (AM), KFXX(FM) and KOUT-FM Rapid City and KSOO(AM)-KMXC-FM Sioux Falls, S.D., and 75% of KPXR (FM) and KEAG(FM) Anchorage; is selling KHAR(AM)-KBRJ(FM) Anchorage

Facilities: 107.9 mhz, 100 kw, ant. 713 ft.

Format: Classic rock

67% of KTCX(FM) Beaumont, Tex.

Price: \$650,200 for stock

Buyer: Pacific Broadcasting of Beaumont Inc., Clayton, Mo. (P. Stephen Bunyard, president/50.1% owner); owns KAPW(FM) Beaumont; 33% of KTCX(FM). Bunyard owns 51% of company buying KKNG(FM) Laramie, Wyo.; 50% of KDUK-AM-FM Eugene, Ore.; is selling 50% of KMGG-FM Monte Rio, Calif.

Seller: Alice Marie Felix Ramsey, Beaumont (67% owner before sale, 0% after); no other broadcast interests

Facilities: 102.5 mhz, 50 kw, ant. 492 ft.

Format: Adult urban

WQVE(FM) Camilla, Ga.

Price: \$325,000

Buyer: Williams Broadcasting System Inc., Atlanta (James Earl Williams, president/51% owner); no other broadcast interests

Seller: Mitchell Broadcasting Inc., Camilla (W.H. NeSmith Jr., president); no other broadcast interests

Facilities: 105.5 mhz, 6 kw, ant. 300 ft.

Format: Urban contemporary

KQXC-FM Wichita Falls, Tex.

Price: \$10,000

Buyer: Sam F. Beard, Wichita Falls; owns KLUR-FM Wichita Falls and KYVI (FM) Burkburnett, Tex.; 50% of KSVF (AM)-KTZA(FM) Artesia, N.M.

Seller: Red River Communications

COLFAX COMMUNICATIONS, INC.

has acquired

WOKY-AM/WMIL-FM

Milwaukee

KOY-AM/KYOT-FM/KISO-AM/KZON-FM

Phoenix

KIDO-AM/KLTB-FM/KARO-FM

Boise

from

SUNDANCE BROADCASTING

for

\$95,000,000

The undersigned acted as exclusive broker in this transaction and assisted in the negotiations.



Kalil & Co., Inc.

3444 North Country Club Tucson, Arizona 85716 (520) 795-1050

Broadcasting

Inc., Nebraska City, Neb. (David Messing, principal); no other broadcast interests

Facilities: 102.5 mhz, 4.5 kw, ant. 328 ft.

Format: AOR

RADIO: AM

WSCR(AM) Chicago

Price: \$7.5 million

Buyer: N. John Douglas, Palo Alto, Calif.; owns WNDZ(AM) Portage, Ind./Chicago and wvvx(FM) Highland Park/Chicago (for other holdings, see "Changing Hands," Sept. 16)

Seller: CBS Radio, New York (Dan Mason, president); owns WBBM-AM-FM, WMAQ(AM)-WXRT-FM Chicago; is buying WUSN-FM, WJJD(AM)-WJMK-FM and WCKG(FM) Chicago; is selling WYSY(FM) Chicago (for other holdings, see "Changing Hands," May 13)

Facilities: 820 khz, 5 kw day

Format: Sports talk

Broker: H.R. LaRue Media Brokers (buyer)

KLVL(AM) Pasadena/Houston, Tex.

Price: \$1 million

Buyer: El Dorado Communications Inc., Los Angeles (Thomas H. Castro, president/45% owner); is buying KEYH(AM) Houston (for other hold-

ings, see "Changing Hands," July 8)

Seller: Estate of Angela Vera Morales, Houston; no other broadcast interests

Facilities: 1480 khz, 1 kw day, 500 w night

Format: Norteno music

WERA(AM) Plainfield, N.J.

Price: \$1 million

Buyer: Unity Broadcasting Network-New York Inc., New York (Sydney L. Small, president/owner); owns WQOW(AM) Waterbury, Conn., and WWRL(AM) New York

Seller: Cloud 9 Broadcasting Inc., Plainfield (Jesse B. Carroll Jr., president); no other broadcast interests

Facilities: 1590 khz, 500 w

Format: Full service

KTOB(AM) Petaluma, Calif.

Price: \$450,000

Buyer: Kim Broadcasting Corp., (Edward S. Kim, president); no other broadcast interests

Seller: Petaluma Broadcasting Corp., Petaluma (David Devoto, president); no other broadcast interests

Facilities: 1490 khz, 1 kw

Format: Adult contemporary

Broker: Exline Co.

KBRC(AM) Mount Vernon, Wash.

Price: \$340,000

Buyers: Jim and Ann Keane, Mount Vernon; own KAPS(AM) Mount Vernon

Seller: M.C. Radio Inc., Seattle (Matthew N. Clapp Jr., owner). Clapp also owns Pioneer Broadcasting Inc., which owns KFQD(AM)-KWHL(FM) and KMSX(FM) Anchorage; KXRO(AM)-KDUX(FM) Aberdeen and KKRT(AM)-KKRV(FM) Wenatchee, Wash.

Facilities: 1430 khz, 5 kw day, 1 kw night

Format: Adult contemporary

WIZO(AM) Franklin, Tenn.

Price: \$220,000

Buyer: Mid-State Communications Corp., Nashville (Randolph V. Bell, president/51% owner). Bell owns WSJD(FM) Princeton, Ind.

Seller: AJ Communications Inc., Franklin (Alice A. Jackson, president); no other broadcast interests

Facilities: 1380 khz, 5 kw day, 500 w night

Format: Classic rock

WLDX(AM) Fayette, Ala.

Price: \$220,000

Buyer: Thomley Broadcasting Co. Inc., Fayette (Eloise Thomley, president/55% owner); no other broadcast interests

Seller: SIS Sound Inc., Jasper, Ala. (William A. Grant Jr., president/owner); owns WZPQ(AM) Jasper, WJRD(AM) Russellville and WSPZ(AM) Tuscaloosa, all Ala. Grant also owns 1% of WRAG(AM)-WZBQ(FM) Carrollton, Ala.

Facilities: 990 khz, 1 kw day, 42 w night

Format: Country

KOKB(AM) Blackwell, Okla.

Price: \$90,000

Buyer: Blackwell Radio Inc., Ponca City, Okla. (William L. Coleman, president/65% owner). Coleman owns 65% of KPNC-FM Ponca City.

Seller: Moore Communications Inc., Blackwell (Donald Moore, principal); no other broadcast interests

Facilities: 1580 khz, 1 kw day, 49 w night

Format: News/talk

KMRC(AM) Morgan City, La.

Price: \$85,000

Buyer: Tiger Island Broadcasting Inc., Morgan City (Dennis C. Miller, president/80% owner); no other broadcast interests

Seller: Tri-City Broadcasting Inc., Morgan City (Warren Fortier, president); no other broadcast interests

Facilities: 1430 khz, 500 w day, 100 w night

Format: Adult contemporary

—Compiled by Elizabeth A. Rathbun

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BOTTOM LINE

Raycom may sell two TVs

Raycom Media Inc. will divest itself of TV stations in Savannah, Ga., and perhaps Iowa to avoid overlapping signals. In Savannah, Raycom recently agreed to buy WTOG-TV as part of a \$485 million, seven-station deal with life insurance company AFLAC Inc. (B&C, Aug. 19). Raycom, via Ellis Communications Inc., already had plans to own WSAV-TV Savannah. In documents released last week by the FCC, Raycom notes that the stations' signals completely overlap. With a duopoly waiver apparently out of the question, Raycom said it would sell either WSAV-TV or WTOG-TV before or when the WTOG-TV deal closed. Both stations are VHF network affiliates.

Meanwhile, in Iowa, Raycom is seeking a waiver of the FCC rule barring two stations from having overlapping signals. The documents say the signals of KWWL-TV Waterloo/Cedar Rapids and KTVO-TV Kirksville, Mo./Ottumwa, Iowa, "slightly overlap." KWWL-TV is being bought from AFLAC; KTVO is being bought from Federal Enterprises Inc. (B&C, Aug. 26).

If it can't get the waiver in Iowa, however, Raycom is prepared to divest itself of NBC affiliate KWWL-TV (ch. 7), the documents say. KTVO is an ABC affiliate at ch. 3.

Raycom came into being last May when Boston

lawyer Stephen I. Burr engineered the sale of Ellis Communications Inc. The documents show that Burr, through the Burr Family Trust, owns 33.3% of the shares of Raycom. The trust comprises Burr and his wife.

Clear Channel gets 80% of Arcara

Clear Channel Communications Inc. is 80% owner of Radio Enterprises Inc., the new company headed by former Capital Cities/ABC Radio president James Arcara and his son David. When the partnership was announced in August, the ownership breakdown was not divulged (B&C, Aug. 5).

David Arcara's DJA Media Inc. is paying \$1 million for a 20% interest in Radio Enterprises, according to documents recently filed with the FCC. James Arcara has been named chairman of the new company; David Arcara is president. The three other directors are Clear Channel President Lowry Mays and his sons Mark and Randall Mays.

Schenectady, N.Y.-based Radio Enterprises owns WZRO(FM) Ballston Spa/Schenectady/Albany, N.Y. It is buying WQBK-AM-FM Rensselaer/Albany and WQBJ(FM) Cobleskill/Albany. Clear Channel, meanwhile, owns WXXA-TV Albany.

—EAR

Changing Hands

The week's tabulation
of station sales

Proposed station trades

By dollar volume and number of sales;
does not include mergers or acquisitions
involving substantial non-station assets

THIS WEEK

TVs □ \$8,500,000 □ 1
Combos □ \$271,745,200 □ 9
FMs □ \$166,218,400 □ 18
AMs □ \$225,000 □ 3
Total □ \$446,688,600 □ 31
SO FAR IN 1996:

TVs □ \$8,429,880,845 □ 79
Combos □ \$10,917,362,229 □ 273
FMs □ \$2,153,797,623 □ 319
AMs □ \$169,358,914 □ 188
Total □ \$21,670,399,611 □ 659

SAME PERIOD IN 1995

TVs □ \$2,710,512,000 □ 103
Combos □ \$1,328,608,810 □ 162
FMs □ \$511,604,561 □ 280
AMs □ \$78,617,754 □ 143
Total □ \$4,653,816,025 □ 687

Source: BROADCASTING & CABLE

TV

KTBY(TV) Anchorage

Price: \$8.5 million

Buyer: Grapevine Communications Inc., Atlanta (Wendell Reilly, presi-

dent); is buying KSWT(TV) Yuma, Ariz./El Centro, Calif./Mexicali, Mexico, and KTVH-TV Helena, Mont.

Seller: Ronald Bradley, Anchorage; no other broadcast interests

Facilities: Ch. 4, 38.9 kw visual, 7.8 kw aural, ant. 180 ft.

Affiliation: Fox

Broker: Kalil & Co.

COMBOS

KDFC(AM) Palo Alto/San Francisco-KDFC-FM San Francisco, KKSF-FM San Francisco and WDAS-AM-FM Philadelphia

Price: \$218 million (\$115 million for KDFC-AM-FM, KKSF-FM; \$103 million for WDAS-AM-FM)

Buyer: Evergreen Media Corp., Irving, Tex. (Scott K. Ginsburg, chairman/55.6% owner); owns KYLD-FM San Mateo/San Francisco and KIOI(FM) and KMEL(FM) San Francisco; owns/is acquiring WYXR-FM, WJZZ-FM, WFLN-FM, WIOQ-FM and WUSL-FM, all Philadelphia; owns WKQI(FM), WNIC(FM), WDOZ(AM) and WDFN(AM)-WWW-FM, all Detroit; KKBT(FM) Los Angeles; WVCB(AM) Miami; WMVP(AM)-WLUP-FM, WRCX(FM), WVAZ(FM), WNUA-FM and WEJM(AM), all Chicago; WJMN(FM) Boston and WXKS-AM-FM Medford/Boston; WKTU(FM) (formerly WYNY) New York; KTRH(AM)-KLOL(FM) Houston and KSKY(AM) Dallas, and WTOP(AM)-

Big Deal

The following station-sale application, previously reported in BROADCASTING & CABLE, was made public last week by the FCC:

WYSV-FM Aurora/Chicago, Ill. Price: \$33 million. **Buyer:** Spanish Broadcasting System Inc. **Seller:** Infinity Broadcasting Corp. (merging into Westinghouse Electric Corp./CBS Inc.)

WASH(FM) Washington; is buying WPNT-FM Chicago and WMDX(FM) and WJLB(FM) Detroit; is acquiring WEBR(FM) and WWRC-AM Washington; plans to sell WEJM-FM Chicago; is swapping away WKLB-FM Framingham/Boston; WQRS(FM) Detroit, and WPEG(FM) Concord/Charlotte, WBAV(AM) Charlotte-WBAV-FM Gastonia/Charlotte, WFNZ(AM) Charlotte-WRFX-FM Kannapolis/Charlotte and WNKS-FM Charlotte, all N.C.

Sellers: ■ KDFC-AM-FM, KKSF-FM: Brown Organization, Los Angeles (Michael Brown, president; Phil Melrose, president, Brown Broadcasting Co.); is selling KXOA-AM-FM and KQPT(FM) Sacramento and KPOP(AM)-KGB-FM San Diego and KRWM(FM) Bremerton/Seattle, Wash. ■ WDAS-AM-FM: Beasley Broadcast Group, Naples, Fla. (George G. Beasley;